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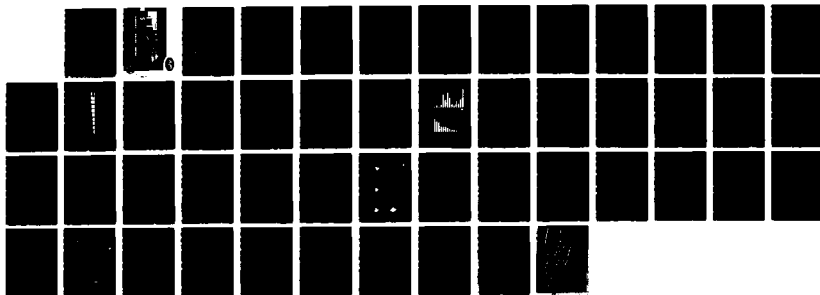
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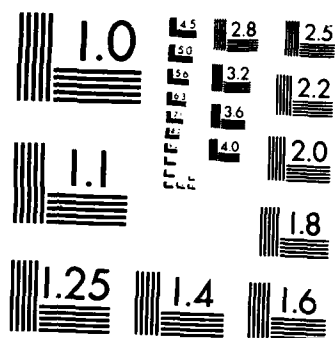
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PRIME CONTRACT AWARDS

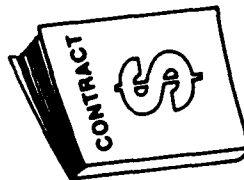
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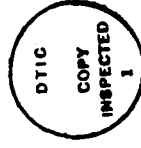
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PRIME CONTRACT AWARDS

Fiscal Year 1987



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Department of Defense
Washington Headquarters Services
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DTIC and NTIS identification number for this publication is DIOR/P03-87/02

FOREWORD

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. Some historical tables reflect data as early as fiscal year 1978.

Seven categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards publicized to small businesses and awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during Fiscal Year 1987 totaled \$156,507,586 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 8,808,963
Work Outside United States	8,863,365
Educational and Nonprofit Institutions	3,494,958
Business Firms Inside United States	<u>135,340,300</u>
	\$156,507,586

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$4,958 million as follows: Army, \$899 million; Navy, \$2,159 million; Air Force, \$1,831 million; Defense Logistics Agency, \$53 million; and Other Defense Agencies, \$16 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during FY 1987 (October 1986 through September 1987) totaled \$156,508 million. This was a decrease of \$2,322 million (1.5 percent) over the \$158,829 million awarded during FY 1986. Contract awards to U.S. businesses for work inside the United States decreased by \$1,157 million. Awards to or through other Government Agencies decreased by \$1,075 million, and awards for work outside the United States decreased by \$217 million, while awards to educational and nonprofit institutions increased by \$127 million. See Tables 1 and 2.

Procurement Trends

DoD procurement has increased steadily from \$65.2 billion in FY 1978 to \$163.7 billion in 1985; however, it

decreased to \$158.8 billion in FY 1986 and has continued to decrease during FY 1987. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$26,624 million during FY 1987, a decrease of \$290 million over the \$26,914 million for FY 1986. In terms of net value, small businesses received 19.7 percent of the prime contracts awarded to all business firms for work done in the United States during this year, which was the same percentage as during fiscal year 1986.

As shown in Chart 1, 8,886,569 contract actions, or 69.2 percent of the total 12,837,129 actions awarded to business firms, involved small businesses.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1987-FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	Oct 86-	Oct 85-	Oct 86-	Oct 85-	Oct 86-	Oct 85-
	Sep 87	Sep 86	Sep 87	Sep 86	Sep 87	Sep 86
TOTAL	\$156,507,586	\$158,829,340	\$36,799,861	\$37,511,754	\$54,973,549	\$49,629,838
ACTIONS OF \$25,000 OR LESS	14,025,278	13,087,282	4,051,053	3,775,600	3,576,376	3,513,680
ACTIONS OVER \$25,000	142,482,308	145,742,058	32,748,808	33,736,154	51,397,173	46,116,158
INTRAGOVERNMENTAL	8,808,963	9,883,818	1,899,670	2,522,652	3,545,916	2,841,334
ACTIONS OF \$25,000 OR LESS	1,785,422	1,684,600	539,544	523,078	620,145	584,991
ACTIONS OVER \$25,000	7,023,541	8,199,218	1,360,126	1,999,574	2,925,771	2,256,343
FOR WORK OUTSIDE U. S. C/	8,863,365	9,080,746	3,423,282	3,113,025	1,402,521	1,404,453
ACTIONS OF \$25,000 OR LESS	961,590	792,365	428,089	381,481	143,842	137,002
ACTIONS OVER \$25,000	7,901,775	8,288,381	2,995,193	2,731,544	1,258,679	1,247,451
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,494,958	3,367,718	473,804	437,096	1,081,134	1,151,759
ACTIONS OF \$25,000 OR LESS	115,878	118,504	53,660	54,594	23,402	26,025
ACTIONS OVER \$25,000	3,379,080	3,249,214	420,144	382,502	1,057,732	1,125,734
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	135,340,300	136,497,058	31,003,105	31,438,981	48,943,978	44,232,292
ACTIONS OF \$25,000 OR LESS	11,162,388	10,491,813	3,029,760	2,816,447	2,788,987	2,745,662
ACTIONS OVER \$25,000	124,177,912	126,005,245	27,973,345	28,622,534	46,154,991	41,486,630
SMALL BUSINESS FIRMS	26,624,157	26,914,262	7,521,970	7,628,281	7,745,039	7,420,610
ACTIONS OF \$25,000 OR LESS	6,124,158	5,748,035	1,522,445	1,410,900	1,594,562	1,549,218
ACTIONS OVER \$25,000	20,499,999	21,166,227	5,999,525	6,217,381	6,150,477	5,871,392
OTHER BUSINESS FIRMS	108,716,143	109,582,796	23,481,135	23,810,700	41,198,939	36,811,682
ACTIONS OF \$25,000 OR LESS	5,038,230	4,743,778	1,507,315	1,405,547	1,194,425	1,196,444
ACTIONS OVER \$25,000	103,677,913	104,839,018	21,973,820	22,405,153	40,004,514	35,615,238
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.7	19.7	24.3	24.3	15.8	16.8
ACTIONS OF \$25,000 OR LESS	54.9	54.8	50.2	50.1	57.2	56.4
ACTIONS OVER \$25,000	16.5	16.8	21.4	21.7	13.3	14.2

A/ For definitions and coverage, see notes on coverage.
B/ Includes Other Defense Agency awards not included elsewhere in this table.
C/ Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1987-FY 1986 ^{a/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	Oct 86-	Oct 85-	Oct 86-	Oct 85-	Oct 86-	Oct 85-
	Sep 87	Sep 86	Sep 87	Sep 86	Sep 87	Sep 86
TOTAL						
ACTIONS OF \$25,000 OR LESS	\$47,305,010	\$48,852,427	\$11,228,589	\$15,546,959	\$1,980,916	\$1,710,741
ACTIONS OVER \$25,000	3,830,587	3,289,197	2,080,447	1,999,912	272,773	272,328
	43,474,423	45,553,230	9,148,242	14,547,047	1,708,143	1,438,413
INTRAGOVERNMENTAL						
ACTIONS OF \$25,000 OR LESS	2,729,077	3,771,523	325,765	375,453	72,940	77,278
ACTIONS OVER \$25,000	446,373	375,848	80,219	79,721	47,589	52,789
	2,282,704	3,395,375	245,546	295,172	25,251	24,489
FOR WORK OUTSIDE U. S. C/						
ACTIONS OF \$25,000 OR LESS	2,366,554	1,893,867	1,570,998	2,578,003	15,769	4,467
ACTIONS OVER \$25,000	254,700	153,980	132,496	98,234	160	52
	2,111,854	1,739,887	1,438,502	2,479,769	15,609	4,415
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	1,594,617	1,450,205	99,815	90,278	33,173	40,643
ACTIONS OVER \$25,000	31,849	30,708	499	584	5,121	5,416
	1,562,768	1,419,497	99,316	89,694	28,052	35,227
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	40,614,762	41,735,732	9,232,111	13,503,225	1,859,034	1,588,353
ACTIONS OVER \$25,000	3,097,665	2,738,661	1,867,233	1,821,373	219,803	214,071
	37,512,427	38,997,871	7,364,878	11,681,852	1,639,231	1,374,282
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	5,361,182	4,869,400	4,162,235	5,444,536	1,049,735	924,404
ACTIONS OVER \$25,000	1,481,482	1,309,169	1,238,071	1,204,837	189,811	181,827
	3,879,700	3,560,231	2,924,164	4,239,699	859,924	742,577
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	35,253,580	36,867,332	5,069,876	8,058,689	809,299	663,949
ACTIONS OVER \$25,000	1,616,183	1,429,692	829,162	616,536	29,992	32,244
	33,637,397	35,437,640	4,440,714	7,442,153	779,307	631,705
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	13.2	11.7	45.1	40.3	56.5	58.2
ACTIONS OVER \$25,000	47.8	47.8	66.3	66.1	86.4	84.9
	10.3	9.1	39.7	36.3	52.5	54.0

NOTE: Refer to first page of this table for footnotes.

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1987 - FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1987	1986	1987	1986	1987	1986
TOTAL	\$156,507,586	\$158,829,340	\$36,799,861	\$37,511,754	\$54,973,549	\$49,629,838
1st Qtr, Oct-Dec	30,245,691	34,770,589	6,818,188	5,970,814	8,636,656	6,908,128
2nd Qtr, Jan-Mar	40,225,301	42,050,195	10,240,719	9,889,798	14,256,757	14,766,311
3rd Qtr, Apr-Jun	31,063,055	31,108,772	6,650,324	6,585,556	10,348,156	11,729,374
4th Qtr, Jul-Sep	54,973,539	50,899,784	13,090,630	15,065,586	21,731,980	16,226,025
INTRAGOVERNMENTAL	8,808,963	9,883,818	1,899,670	2,522,652	3,545,916	2,841,334
1st Qtr, Oct-Dec	1,252,774	1,680,800	246,289	419,494	579,459	215,450
2nd Qtr, Jan-Mar	2,275,126	2,717,937	525,609	827,028	1,009,169	977,900
3rd Qtr, Apr-Jun	1,851,099	2,710,050	309,394	382,011	558,371	763,349
4th Qtr, Jul-Sep	3,429,964	2,775,031	818,372	884,119	1,398,917	884,635
FOR WORK OUTSIDE U. S. C/	8,863,365	9,080,746	3,423,282	3,113,025	1,402,521	1,404,453
1st Qtr, Oct-Dec	1,907,483	2,544,388	669,308	563,659	205,366	175,965
2nd Qtr, Jan-Mar	1,680,960	1,698,723	597,348	541,305	263,780	257,562
3rd Qtr, Apr-Jun	1,961,676	1,420,166	577,628	522,175	224,770	277,571
4th Qtr, Jul-Sep	3,313,246	3,417,489	1,578,998	1,485,886	708,605	693,355
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,494,958	3,367,718	473,804	437,096	1,081,134	1,151,759
1st Qtr, Oct-Dec	1,300,957	1,001,029	110,828	116,582	250,741	235,685
2nd Qtr, Jan-Mar	678,362	921,050	143,932	113,697	145,907	421,023
3rd Qtr, Apr-Jun	546,449	726,042	79,355	78,990	207,336	210,489
4th Qtr, Jul-Sep	969,190	719,587	139,689	127,827	477,150	284,562
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	135,340,300	136,497,058	31,003,105	31,438,981	48,943,978	44,232,292
1st Qtr, Oct-Dec	25,784,477	29,544,392	5,791,763	4,871,079	7,601,090	6,281,028
2nd Qtr, Jan-Mar	35,590,853	36,712,485	8,973,830	8,407,768	12,837,901	13,109,826
3rd Qtr, Apr-Jun	26,703,831	26,252,514	5,683,947	5,582,380	9,357,679	10,477,965
4th Qtr, Jul-Sep	47,261,139	43,987,667	10,553,565	12,567,754	19,147,308	14,363,473
SMALL BUSINESS FIRMS	26,624,157	26,914,282	7,521,970	7,628,281	7,745,039	7,420,610
1st Qtr, Oct-Dec	4,438,338	4,769,341	1,204,131	1,045,083	925,452	770,150
2nd Qtr, Jan-Mar	5,500,316	5,474,893	1,554,243	1,585,308	1,624,840	1,493,108
3rd Qtr, Apr-Jun	5,789,164	5,324,407	1,530,071	1,381,141	1,842,270	1,480,340
4th Qtr, Jul-Sep	10,896,339	11,345,621	3,233,525	3,636,749	3,352,477	3,677,012
OTHER BUSINESS FIRMS	108,716,143	109,582,796	23,481,135	23,810,700	41,198,939	36,811,682
1st Qtr, Oct-Dec	21,346,139	24,775,051	4,587,632	3,825,996	6,675,838	5,510,878
2nd Qtr, Jan-Mar	30,090,537	31,237,592	7,419,587	6,822,460	11,213,061	11,616,718
3rd Qtr, Apr-Jun	20,914,667	20,928,107	4,153,876	4,231,239	7,515,409	8,997,625
4th Qtr, Jul-Sep	36,364,800	32,642,046	7,320,040	8,931,005	15,794,831	10,686,461
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.7	19.7	24.3	24.3	15.8	16.8
1st Qtr, Oct-Dec	17.2	16.1	20.8	21.5	12.2	12.3
2nd Qtr, Jan-Mar	15.5	14.9	17.3	18.9	12.7	11.4
3rd Qtr, Apr-Jun	21.7	20.3	26.9	24.3	19.7	14.1
4th Qtr, Jul-Sep	23.1	25.8	30.6	28.9	17.5	25.6

A/ For definitions and coverage, see notes on coverage.
B/ Includes Other Defense Agency awards not included elsewhere in this table.
C/ Includes foreign firms for performance in U.S.

TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1987 - FY 1986 ^{a/}

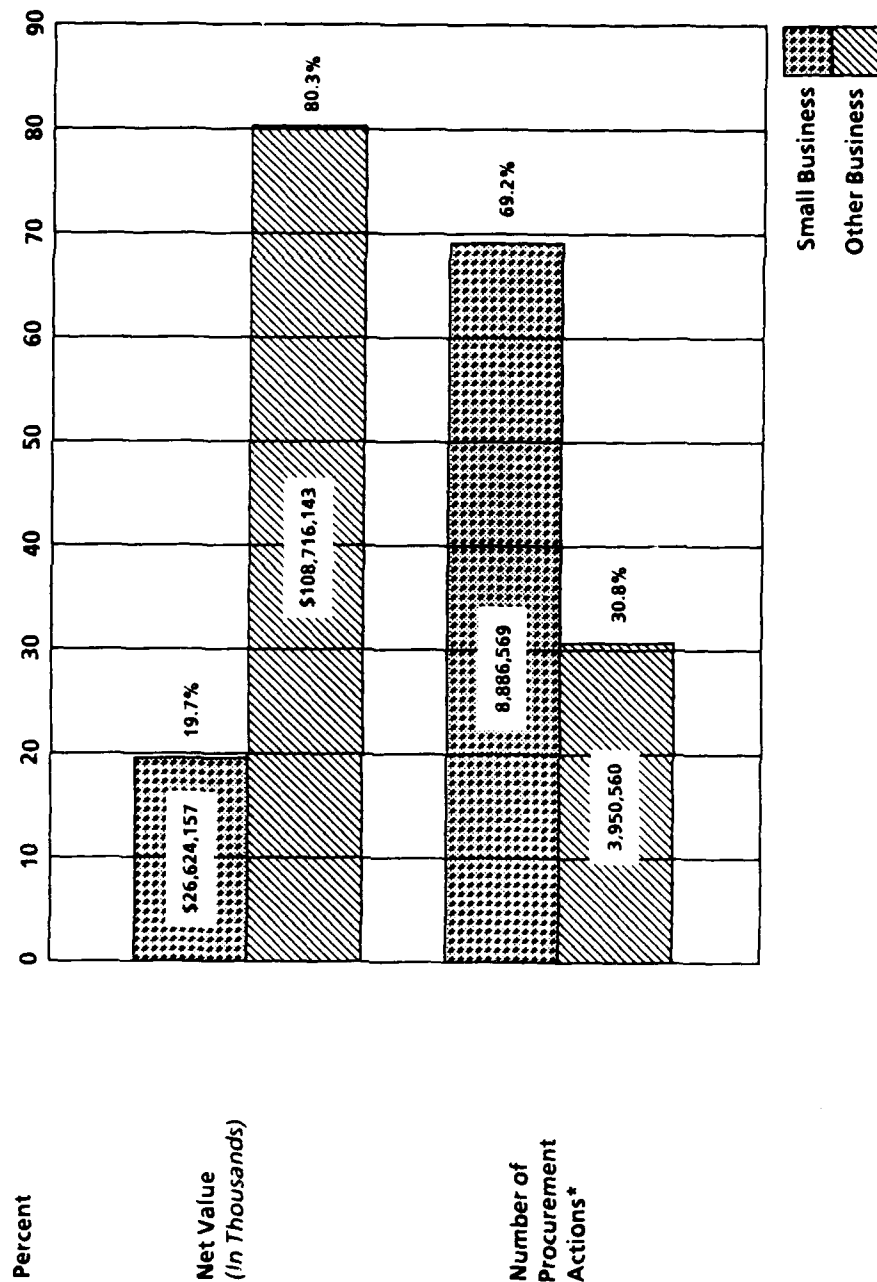
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1987	1986	1987	1986	1987	1986
TOTAL	\$47,305,010	\$48,852,427	\$11,228,689	\$16,546,959	\$1,980,916	\$1,710,741
1st Qtr. Oct-Dec	12,012,597	14,607,544	1,961,802	6,509,455	427,448	343,018
2nd Qtr. Jan-Mar	11,282,663	13,908,283	2,841,502	2,722,749	375,351	455,088
3rd Qtr. Apr-Jun	10,153,271	8,757,894	2,866,654	3,129,588	444,844	328,730
4th Qtr. Jul-Sep	13,856,479	11,878,766	3,958,680	4,185,167	733,273	583,905
INTRAGOVERNMENTAL	2,729,077	3,771,623	325,765	375,453	72,940	77,278
1st Qtr. Oct-Dec	327,078	936,178	52,993	82,358	14,448	7,651
2nd Qtr. Jan-Mar	604,997	753,760	58,169	98,635	17,352	18,713
3rd Qtr. Apr-Jun	787,702	1,395,502	119,600	109,860	17,433	22,110
4th Qtr. Jul-Sep	1,009,300	886,183	85,003	84,600	23,707	28,804
FOR WORK OUTSIDE U. S. C/	2,366,554	1,993,887	1,570,998	2,578,003	15,769	4,467
1st Qtr. Oct-Dec	590,089	508,705	431,156	1,285,471	3,990	923
2nd Qtr. Jan-Mar	634,862	453,212	145,641	426,235	2,079	1,252
3rd Qtr. Apr-Jun	448,564	345,848	700,136	251,831	97	641
4th Qtr. Jul-Sep	696,939	586,102	294,065	614,466	9,603	1,651
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,594,617	1,450,205	99,815	90,278	33,173	40,643
1st Qtr. Oct-Dec	895,617	617,111	9,940	13,638	7,116	7,231
2nd Qtr. Jan-Mar	316,822	299,606	27,169	15,583	8,928	15,968
3rd Qtr. Apr-Jun	173,896	346,134	18,954	26,246	6,604	6,515
4th Qtr. Jul-Sep	208,282	187,354	43,752	34,711	10,525	10,929
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	40,614,762	41,736,732	9,232,111	13,503,225	1,859,034	1,588,353
1st Qtr. Oct-Dec	10,199,813	12,545,550	1,457,713	5,127,988	401,894	327,213
2nd Qtr. Jan-Mar	9,725,982	12,101,645	2,410,574	2,182,196	346,992	419,155
3rd Qtr. Apr-Jun	8,747,009	6,670,410	1,827,964	2,741,651	420,710	299,484
4th Qtr. Jul-Sep	11,941,958	10,419,127	3,535,860	3,451,390	689,438	542,521
SMALL BUSINESS FIRMS	5,361,182	4,869,400	4,162,235	5,444,536	1,049,735	924,404
1st Qtr. Oct-Dec	1,182,075	1,111,923	768,662	1,619,779	252,362	167,320
2nd Qtr. Jan-Mar	976,590	1,018,454	996,426	1,016,475	191,265	255,407
3rd Qtr. Apr-Jun	1,093,266	923,570	913,639	1,309,240	244,841	179,332
4th Qtr. Jul-Sep	2,109,251	1,815,453	1,483,508	1,499,042	361,267	322,345
OTHER BUSINESS FIRMS	35,253,580	36,867,332	5,069,876	8,058,689	809,299	663,949
1st Qtr. Oct-Dec	9,017,738	11,433,627	689,051	3,508,209	149,532	159,893
2nd Qtr. Jan-Mar	8,749,392	11,083,191	1,414,148	1,165,721	155,727	163,748
3rd Qtr. Apr-Jun	5,746,840	5,746,840	914,325	1,752,411	175,869	120,132
4th Qtr. Jul-Sep	9,832,707	8,603,674	2,052,352	1,952,348	328,171	220,176
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.2	11.7	45.1	40.3	56.5	58.2
1st Qtr. Oct-Dec	11.6	8.9	52.7	31.6	62.8	51.1
2nd Qtr. Jan-Mar	10.0	8.4	41.3	46.6	55.1	60.9
3rd Qtr. Apr-Jun	12.5	13.8	50.0	47.8	59.9	59.9
4th Qtr. Jul-Sep	17.7	17.4	42.0	43.4	52.4	59.4

NOTE: Refer to first page of this table for footnotes.

Chart I

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:
FY 1987



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1987 - FY 1978 ^{A/}

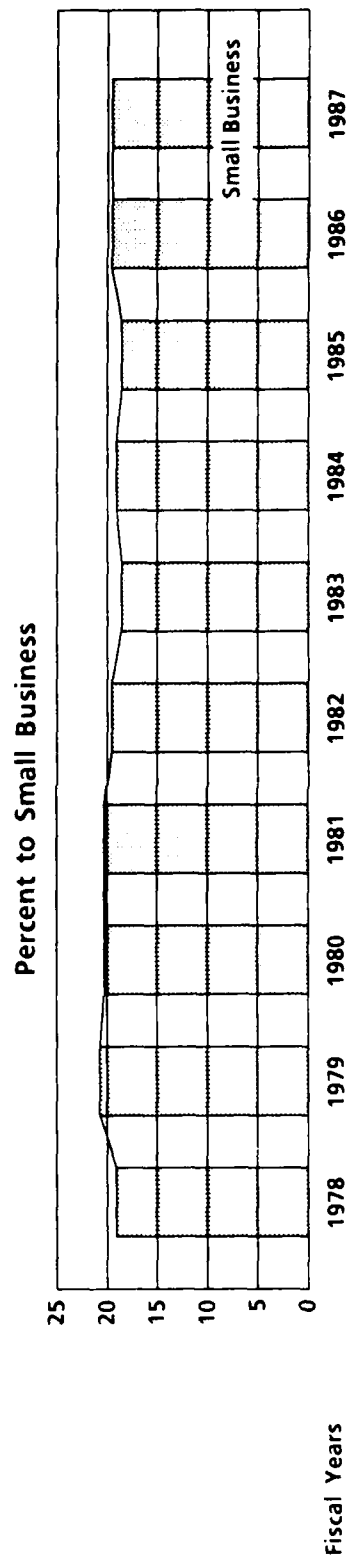
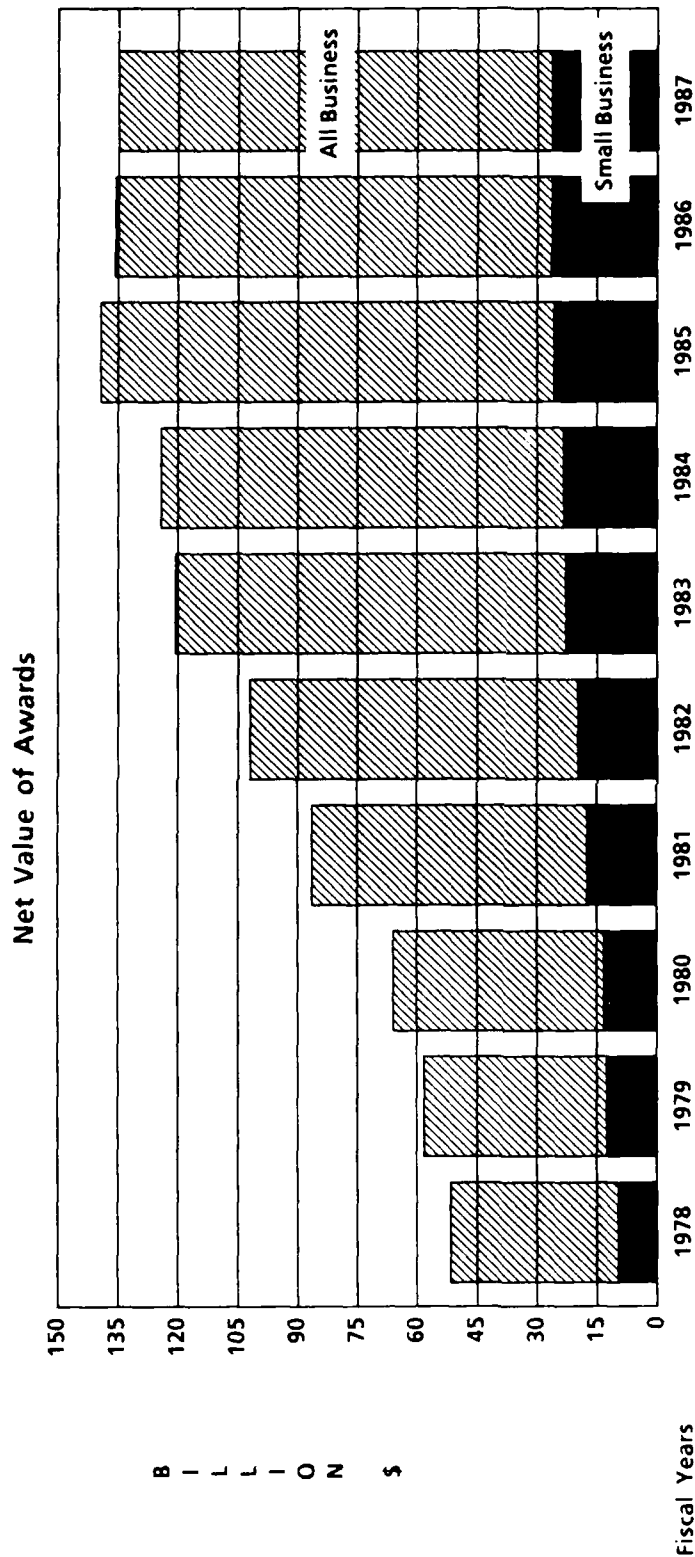
(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982	FY 1981	FY 1980	FY 1979	FY 1978
TOTAL	\$156,508	\$158,829	\$163,725	\$146,032	\$140,483	\$124,725	\$105,223	\$83,686	\$70,956	\$65,185
Army	36,800	37,512	37,497	33,399	29,893	29,745	24,058	18,654	16,131	14,022
Navy	54,974	49,630	52,026	45,431	48,658	39,776	29,894	25,371	23,364	21,802
Air Force	47,305	48,852	53,303	46,839	41,436	34,732	29,132	24,681	20,525	19,914
Defense Logistics Agency	11,229	16,547	15,173	14,884	15,996	15,999	17,992	11,262	7,816	8,198
Civil Functions	1,981	1,711	1,767	1,853	1,949	1,959	2,057	1,944	1,608	0
Other Defense Agencies	4,220	4,578	3,960	3,626	3,350	2,514	2,090	1,774	1,512	1,249
INTRAGOVERNMENTAL	8,809	9,884	12,399	10,098	9,903	12,755	9,798	10,160	7,288	7,467
Army	1,900	2,523	2,696	2,636	2,808	4,759	3,661	3,899	2,765	2,345
Navy	3,546	2,841	4,229	3,355	3,106	2,811	2,073	1,624	1,598	1,797
Air Force	2,729	3,772	4,758	3,516	3,404	4,724	3,677	4,252	2,617	3,057
Defense Logistics Agency	326	375	366	274	326	248	221	221	163	171
Civil Functions	73	77	75	67	58	52	43	60	47	0
Other Defense Agencies	28	295	275	250	201	160	123	104	98	97
FOR WORK OUTSIDE U. S. B/	8,863	9,081	8,611	8,311	7,236	7,522	6,559	5,367	3,877	4,011
Army	3,423	3,113	3,205	2,559	2,196	2,208	1,821	1,151	1,055	854
Navy	1,402	1,403	1,088	1,163	1,592	2,504	1,561	1,465	1,097	309
Air Force	2,367	1,894	1,768	1,649	1,302	1,443	1,317	1,090	1,148	974
Defense Logistics Agency	1,571	2,578	2,537	2,876	2,712	3,198	2,805	2,595	1,237	1,843
Civil Functions	16	4	2	19	2	40	55	0	0	0
Other Defense Agencies	84	87	50	56	41	55	29	57	29	31
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,495	3,368	3,129	2,710	2,248	1,984	1,671	1,456	1,247	1,092
Army	474	437	403	343	309	263	211	169	148	137
Navy	1,081	1,152	1,073	965	891	626	509	478	420	398
Air Force	1,595	1,450	1,330	1,167	1,081	946	770	666	550	480
Defense Logistics Agency	100	90	83	60	8	21	19	10	7	7
Civil Functions	33	41	61	34	34	34	78	58	48	0
Other Defense Agencies	212	198	181	131	125	95	85	75	74	70
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)	135,340	136,497	139,587	124,912	121,036	102,463	87,195	66,704	58,544	52,615
Army	31,003	31,439	31,192	27,861	24,580	22,515	18,366	13,435	12,151	10,686
Navy	44,232	44,232	45,656	39,948	43,880	35,695	26,752	22,804	20,950	19,298
Air Force	40,615	41,737	45,469	40,507	35,649	27,619	23,368	18,664	16,210	15,403
Defense Logistics Agency	9,232	13,503	12,190	11,673	12,150	12,542	14,947	8,435	6,409	6,177
Civil Functions	1,859	1,588	1,624	1,734	1,854	1,873	1,935	1,826	1,513	0
Other Defense Agencies	3,687	3,997	3,455	3,189	2,982	2,219	1,827	1,539	1,311	1,051
SMALL BUSINESS FIRMS	26,624	26,914	26,049	23,816	22,769	20,143	17,770	13,588	12,171	10,101
Army	7,522	7,628	7,749	6,675	5,604	5,094	4,243	3,240	3,048	2,704
Navy	7,745	7,421	7,022	6,100	5,854	4,552	3,999	3,584	3,280	2,634
Air Force	5,351	4,869	4,703	4,341	3,932	3,453	3,010	2,442	2,145	1,903
Defense Logistics Agency	4,162	5,445	5,136	5,238	6,064	5,888	5,374	3,332	2,842	2,704
Civil Functions	1,050	924	883	928	910	831	891	750	684	0
Other Defense Agencies	784	627	555	534	404	325	253	240	172	156
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.7 %	19.7 %	18.7 %	19.1 %	18.8 %	19.7 %	20.4 %	20.4 %	20.8 %	19.2 %
Army	24.3	24.3	24.8	24.0	22.8	22.6	23.1	24.1	25.1	25.3
Navy	15.8	16.9	15.4	15.3	13.3	12.8	14.9	15.7	15.7	13.7
Air Force	13.2	11.7	10.3	11.0	11.0	12.5	12.9	13.1	13.2	12.4
Defense Logistics Agency	56.1	40.3	42.1	48.9	49.9	46.9	36.0	39.5	44.3	43.8
Civil Functions	56.1	58.2	54.4	53.5	49.1	44.4	41.1	41.1	45.2	0
Other Defense Agencies	21.3	15.7	16.1	16.8	13.5	14.6	13.9	13.6	13.1	14.8

A/ For definitions and coverage, see notes on coverage.
B/ Includes foreign firms for performance in U.S.
* Less than \$500,000.

Chart II

Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses
and Percent Distribution to Small Businesses: FY 1978 - 1987



AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements.

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication *Commerce Business Daily* (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CBD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency.

modifications of contracts which were not listed in the CBD, and delivery orders under contracts which were not listed in the CBD.

During both fiscal years 1987 and 1986, 90.3 percent of the total awards to businesses were publicized to small businesses. Small businesses did not submit bids on 69.2 percent of these publicized procurements during FY 1987, compared with 69.0 percent during FY 1986. They were successful in bidding on 21.8 percent of the publicized total this year (the same as fiscal year 1986) and were unsuccessful bidders on 8.9 percent (9.1 percent last year).

The portion of procurement synopsized during fiscal year 1987 amounted to 81.3 percent, as compared to 81.8 percent during fiscal year 1986.

TABLE 4
DoD Prime Contract Awards Publicized to Small Businesses by Method and
Results of Publicizing, According to Defense Component: FY 1987 - FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	TOTAL B/				ARMY				NAVY			
	OCT 86 - SEP 87		OCT 85 - SEP 86		OCT 86 - SEP 87		OCT 85 - SEP 86		OCT 86 - SEP 87		OCT 85 - SEP 86	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$156,507.586		\$158,829,340		\$36,799,861		\$37,511,754		\$54,973,549		\$49,629,838	
INTRAGOVERNMENTAL/FMS	8,808.963		9,883.818		1,899,670		2,522,652		3,545,916		2,841,334	
FOR WORK OUTSIDE U. S. C/	8,863.365		9,080,746		3,423,282		3,113,025		1,402,521		1,404,453	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,494.958		3,367,718		473,804		437,096		1,081,134		1,151,759	
METHOD OF PUBLICIZING												
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	135,340,300	100.0	136,497,058	100.0	31,003,105	100.0	31,438,981	100.0	48,943,978	100.0	44,232,292	100.0
PUBLICIZED TO SMALL BUSINESS (SUBTOTAL)	122,166,949	90.3	123,199,584	90.3	27,625,095	89.1	28,201,441	89.7	46,692,706	95.4	41,706,993	94.3
SYNOPSISIZED	109,988,912	81.3	111,708,973	81.8	24,609,865	79.4	25,493,919	81.1	43,673,218	89.2	38,870,077	87.9
NOT SYNOPSISIZED (SUBTOTAL)	5,961,026	4.4	5,646,723	4.1	1,460,490	4.7	1,266,227	4.0	1,402,908	2.9	1,263,312	2.9
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED	260,449	0.2	194,475	0.1	75,423	0.2	32,174	0.1	66,836	0.1	64,183	0.1
NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	5,700,577	4.2	5,452,248	4.0	1,385,067	4.5	1,234,053	3.9	1,336,072	2.7	1,199,129	2.7
SYNOPSIS UNKNOWN	6,217,011	4.6	5,843,888	4.3	1,554,740	5.0	1,441,295	4.6	1,616,580	3.3	1,573,584	3.6
NOT PUBLICIZED TO SMALL BUSINESS	8,227,974	6.1	8,649,549	6.3	1,902,990	6.1	1,862,388	5.9	1,078,865	2.2	1,353,221	3.1
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	4,945,377	3.7	4,647,925	3.4	1,475,020	4.8	1,375,152	4.4	1,172,407	2.4	1,172,078	2.6
RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUBTOTAL)	122,166,949	100.0	123,199,584	100.0	27,625,095	100.0	28,201,441	100.0	46,692,706	100.0	41,706,993	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	26,624,157	21.8	26,914,262	21.8	7,521,970	27.2	7,628,281	27.0	7,745,039	16.6	7,420,610	17.8
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	10,860,094	8.9	11,226,040	9.1	2,628,726	9.5	2,596,656	9.2	3,414,479	7.3	2,659,966	6.4
SMALL FIRMS DID NOT SUBMIT BIDS	84,589,845	69.2	84,963,429	69.0	17,442,104	63.1	17,946,109	63.6	35,511,170	76.1	31,602,051	75.8
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	92,853	0.1	95,853	0.1	32,295	0.1	30,395	0.1	22,018	0.1	24,366	0.1

A/ For definitions and coverage, see notes on coverage.
B/ Includes other Defense Agency awards not included elsewhere in this table.
C/ Includes foreign firms for performance in U.S.
* Less than 0.05 percent.

TABLE 4 (concluded)

DoD Prime Contract Awards Publicized to Small Businesses by Method and Results of Publicizing, According to Defense Component: FY 1987 - FY 1986

(AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	OCT 86 - SEP 87	OCT 85 - SEP 86	%	OCT 86 - SEP 87	OCT 85 - SEP 86	%	OCT 86 - SEP 87	OCT 85 - SEP 86	%
	AMOUNT	AMOUNT	%	AMOUNT	AMOUNT	%	AMOUNT	AMOUNT	%
TOTAL	\$47,305,010	\$48,852,427	100.0	\$11,228,689	\$15,546,959	100.0	\$1,980,916	\$1,710,741	100.0
INTRAGOVERNMENTAL/FMS	2,729,077	3,771,623		325,765	375,453		72,940	77,278	
FOR WORK OUTSIDE U. S. C/	2,366,554	1,893,867		1,570,998	2,578,003		15,769	4,467	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,594,617	1,450,205		99,815	90,278		33,173	40,643	
METHOD OF PUBLICIZING									
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	40,614,762	41,736,732	100.0	9,232,111	13,503,225	100.0	1,859,034	1,588,353	100.0
PUBLICIZED TO SMALL BUSINESS (SUBTOTAL)	35,830,121	37,470,456	88.2	8,528,356	12,819,817	94.9	1,824,617	1,550,391	97.6
SYNOPSISIZED	33,173,582	34,904,540	81.7	6,044,818	10,342,887	76.6	1,495,669	1,240,192	78.1
NOT SYNOPSISIZED (SUBTOTAL)	1,150,742	1,236,933	2.8	1,232,578	1,252,055	9.3	138,201	127,350	8.0
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED	37,499	27,874	0.1	64,797	55,003	0.4	15,166	12,002	0.8
NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	1,113,243	1,209,059	2.7	1,167,781	1,197,052	8.9	123,035	115,348	7.3
SYNOPSISIS UNKNOWN	1,505,797	1,328,983	3.2	1,250,960	1,224,875	9.1	190,747	182,849	11.5
NOT PUBLICIZED TO SMALL BUSINESS	3,192,773	2,856,398	7.9	87,482	86,910	0.6	5,361	6,740	0.4
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	1,591,868	1,409,878	3.9	616,273	596,498	4.4	29,056	31,222	2.0
RESULTS OF PUBLICIZING									
PUBLICIZED TO SMALL BUSINESS (SUBTOTAL)	35,830,121	37,470,456	100.0	8,528,356	12,819,817	100.0	1,824,617	1,550,391	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	5,361,182	4,869,400	15.0	4,162,235	5,444,536	42.5	1,049,735	924,404	59.6
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	2,261,888	1,916,487	6.3	1,990,807	3,812,375	28.2	250,318	201,774	13.0
SMALL FIRMS DID NOT SUBMIT BIDS	28,182,726	30,664,755	78.7	2,362,425	3,742,868	29.2	523,628	423,191	27.3
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	24,315	19,814	0.1	12,889	20,038	0.2	936	1,022	0.1

NOTE: Refer to first page of this table for footnotes.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1987 and FY 1986, and in Table 6 for FY 1978 through FY 1987. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1978 through FY 1987.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1987, totaled \$135,340 million, \$1,157 million (0.8 percent) less than last

year. A comparison of FY 1987 and FY 1986 totals shows a slight increase in the Services and Major Hard Goods categories with a decrease of \$1,947 million in the All Other Category. The largest increases in the procurement programs were in Electronics and Communication Equipment, \$2,824 million; Ships, \$2,062 million; and Construction, \$1,263 million.

The programs with the largest decrease were Petroleum, \$4,139 million, and Airframes & Related Assemblies and Spares, \$3,259 million.

TABLE 5
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1987 - FY 1986^{a/}

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1986 - September 1987			October 1985 - September 1986		
	T O T A L		SMALL BUSINESS	T O T A L		SMALL BUSINESS
	Amount (1)	% (2)	Amount (3)	Amount (1)	% (2)	Amount (3)
TOTAL	\$156,507,586			\$158,829,340		
INTRAGOVERNMENTAL	8,808,963			9,883,818		
FOR WORK OUTSIDE U. S. C/	8,863,365			9,080,746		
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,494,958			3,367,718		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	135,340,300	100.0	\$26,624,157	135,497,058	100.0	\$26,914,262
MAJOR HARD GOODS (SUB-TOTAL)	93,015,159	68.7	7,145,431	92,822,136	68.0	7,481,432
AIRCRAFT (SUB-TOTAL)	27,683,991	20.5	1,310,050	32,267,221	23.6	1,354,528
AIRCRAFTS AND RELATED ASSEMBLIES AND SPARES	17,910,522	13.2	378,531	21,169,645	15.5	368,060
AIRCRAFT ENGINES AND RELATED SPARES	5,415,379	4.0	342,020	6,581,094	4.8	438,502
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	4,358,090	3.2	589,499	4,516,482	3.3	569,866
MISSILE AND SPACE SYSTEMS	19,781,484	14.6	768,294	19,355,707	14.2	645,708
SHIPS	11,474,728	8.5	1,475,831	9,412,931	6.9	1,499,882
TANK-AUTOMOTIVE (SUB-TOTAL)	4,853,662	3.6	710,468	5,248,926	3.9	778,849
COMBAT VEHICLES	3,171,165	2.3	280,630	3,475,729	2.6	288,522
NON-COMBAT VEHICLES	1,682,497	1.2	429,838	1,773,197	1.3	490,327
WEAPONS	2,098,819	1.6	330,176	2,304,203	1.7	343,008
AMMUNITION	4,555,004	3.4	439,079	4,489,965	3.3	617,803
ELECTRONICS AND COMMUNICATION EQUIPMENT	22,567,471	16.7	2,111,533	19,743,183	14.5	2,241,654
SERVICES	11,044,330	8.2	3,465,667	10,447,432	7.7	2,908,988
ALL OTHER (SUB-TOTAL)	31,280,811	23.1	16,013,059	33,227,430	24.3	16,523,842
SUBSISTENCE	1,178,445	0.9	411,720	1,261,358	0.9	498,925
TEXTILES, CLOTHING AND EQUIPAGE	985,534	0.7	740,599	1,057,914	0.8	890,877
FUELS + LUBRICANTS (SUB-TOTAL)	3,037,834	2.2	857,598	3,235,691	5.3	1,899,118
PETROLEUM	2,968,702	2.2	805,842	3,107,625	5.2	1,797,301
OTHER FUELS + LUBRICANTS	54,665	*	41,202	108,238	0.1	82,584
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	14,467	*	10,754	19,828	*	19,233
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	6,020,944	4.5	2,342,794	5,547,986	4.1	2,403,778
BUILDING SUPPLIES	81,070	0.1	38,987	69,910	0.1	49,004
TRANSPORTATION EQUIPMENT	7,671	*	1,339	1,516	*	1,516
PRODUCTION EQUIPMENT	286,430	0.2	121,586	269,911	0.2	138,916
CONSTRUCTION EQUIPMENT	127,922	0.1	12,463	148,036	0.1	13,572
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	406,597	0.3	117,627	464,234	0.3	142,883
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	91,053	0.1	15,942	99,573	0.1	20,092
MATERIALS HANDLING EQUIPMENT	110,884	0.1	40,331	131,500	0.1	58,193
ALL OTHER SUPPLIES + EQUIPMENT	4,909,337	3.6	1,998,519	4,361,774	3.2	1,979,502
CONSTRUCTION	8,955,666	6.6	5,536,190	7,632,728	5.6	5,083,109
ALL ACTIONS OF \$25,000 OR LESS	11,162,388	8.3	6,124,158	10,491,813	7.7	5,748,035

a/ For definitions and coverage, see notes on coverage.
b/ Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).
c/ Includes foreign firms for performance in U.S.
* Less than 0.05 percent.

Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1987

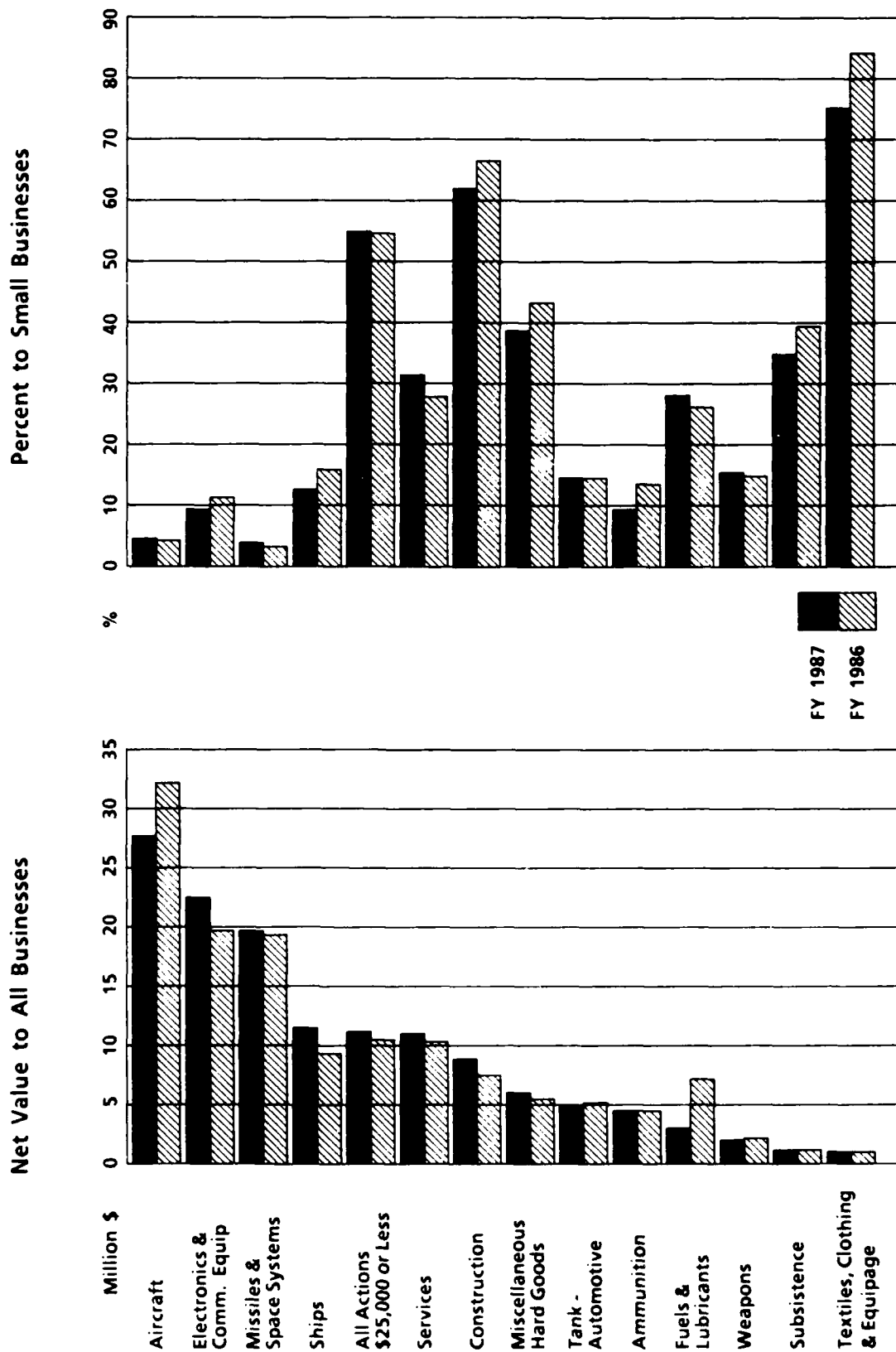


TABLE 6
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1987 - FY 1983 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT				
	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983		FY '87	FY '86	FY '85	FY '84	FY '83
TOTAL	\$156,507,586	\$158,829,340	\$163,725,360	\$146,031,510	\$140,482,972						
INTRAGOVERNMENTAL	8,808,963	9,883,818	12,398,566	10,098,092	9,902,800						
FOR WORK OUTSIDE THE U.S. ^{B/}	8,863,365	9,080,746	8,611,099	8,311,482	7,236,372						
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,494,958	3,367,718	3,129,061	2,709,888	2,247,933						
BUSINESS FIRMS FOR WORK IN THE U.S.											
BUSINESS FIRMS TOTAL	135,340,300	136,497,058	139,586,634	124,912,148	121,085,867		100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	92,822,136	98,144,846	86,315,336	80,806,612		68.7	68.0	70.3	69.1	66.7
Aircraft	27,683,991	32,267,221	34,579,580	29,234,550	26,297,322		20.5	23.6	24.8	23.4	21.7
Missile and Space Systems	19,781,484	19,355,707	18,667,899	16,683,293	14,689,528		14.6	14.2	13.4	13.3	12.1
Ships	11,474,728	9,412,931	10,404,343	9,353,141	12,818,867		8.5	6.9	7.5	7.5	10.6
Tank/Automotive	4,853,662	5,248,926	5,152,256	4,989,563	4,664,359		3.6	3.8	3.7	4.0	3.9
Weapons	2,098,819	2,304,203	2,618,277	2,425,864	2,439,970		1.6	1.7	1.9	1.9	2.0
Ammunition	4,555,004	4,489,965	4,684,833	3,955,411	3,199,429		3.4	3.3	3.4	3.2	2.6
Electronics and Communications Equip.	22,567,471	19,743,183	22,037,858	19,693,514	16,697,137		16.7	14.5	15.8	15.8	13.8
SERVICES	11,044,330	10,447,432	9,126,012	8,478,023	10,397,348		8.2	7.7	6.5	6.8	8.6
ALL OTHER (SUBTOTAL)	31,280,811	33,227,490	32,315,776	30,118,789	29,891,907		23.1	24.3	23.2	24.1	24.7
Subsistence	1,178,445	1,261,358	1,023,603	1,112,171	1,090,055		0.9	0.9	0.7	0.9	0.9
Textiles, Clothing, and Equipage	985,534	1,057,914	1,143,180	1,086,823	1,091,401		0.7	0.8	0.8	0.9	0.9
Fuels and Lubricants	3,037,834	7,235,691	6,307,354	6,325,999	6,901,100		2.2	5.3	4.5	5.1	5.7
Miscellaneous Hard Goods	6,020,944	5,547,988	5,482,732	4,936,668	4,707,105		4.4	4.1	3.9	4.0	3.9
Construction	8,895,666	7,632,728	7,885,620	6,670,617	6,106,135		6.6	5.6	5.6	5.3	5.0
All Actions of \$25,000 or Less	11,162,388	10,491,813	10,493,287	9,986,511	9,996,111		8.2	7.7	7.5	8.0	8.3
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.											
SMALL BUSINESS TOTAL	26,624,157	26,914,262	26,048,769	23,816,460	22,768,738		19.7	19.7	18.7	19.1	18.8
MAJOR HARD GOODS (SUBTOTAL)	7,145,431	7,481,432	6,801,601	5,854,611	4,992,618		7.7	8.1	6.9	6.8	6.2
Aircraft	1,310,050	1,354,528	1,181,395	986,531	755,526		4.7	4.2	3.4	3.4	2.9
Missile and Space Systems	768,294	645,708	453,777	426,501	385,071		3.9	3.3	2.4	2.6	2.6
Ships	1,475,831	1,499,882	1,298,853	1,217,888	1,016,742		12.9	15.9	12.5	13.0	7.9
Tank/Automotive	710,458	778,849	921,941	876,436	862,574		14.6	14.8	17.9	17.6	18.5
Weapons	330,176	343,008	252,562	219,236	163,180		15.7	14.9	9.6	9.0	6.7
Ammunition	439,079	617,803	643,163	495,753	469,964		9.6	13.8	13.7	12.5	14.7
Electronics and Communications Equip.	2,111,533	2,241,654	2,049,910	1,622,266	1,339,561		9.4	11.4	9.3	8.2	8.0
SERVICES	3,465,667	2,908,988	2,600,109	2,274,420	2,229,732		31.4	27.8	28.5	26.8	21.4
ALL OTHER (SUBTOTAL)	16,013,059	16,523,842	16,647,059	15,687,429	15,546,388		51.2	49.7	51.5	52.1	52.0
Subsistence	411,720	498,925	423,805	472,776	429,541		34.9	39.6	41.4	42.5	39.4
Textiles, Clothing, and Equipage	740,599	890,877	946,738	814,560	926,279		75.1	84.2	82.8	74.9	84.9
Fuels and Lubricants	857,598	1,899,118	1,699,018	2,095,929	3,084,016		28.2	26.2	26.9	33.1	44.7
Miscellaneous Hard Goods	2,342,794	2,403,778	2,157,875	1,983,006	1,629,796		38.9	38.9	39.5	40.2	34.6
Construction	5,536,190	5,083,109	5,754,887	5,016,817	4,163,563		62.2	66.6	73.0	75.2	68.2
All Actions of \$25,000 or Less	6,124,158	5,748,035	5,664,536	5,304,341	5,313,193		54.9	54.8	54.0	53.1	53.2

^{A/} For definitions and coverage, see notes on coverage.
^{B/} Includes foreign concerns with performance in U.S.

TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1982 - FY 1978 ^{1/}

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1982	FY 1981	FY 1980	FY 1979	FY 1978	FY '82	FY '81	FY '80	FY '79	FY '78
TOTAL	\$124,724,875	\$105,222,886	\$83,686,442	\$70,956,014	\$65,184,850					
INTERGOVERNMENTAL	12,755,040	9,798,208	10,159,600	7,287,783	7,467,021					
FOR WORK OUTSIDE THE U.S. B/	7,522,294	6,558,798	5,366,804	3,877,054	4,010,760					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,984,448	1,671,352	1,456,299	1,246,788	1,092,242					
BUSINESS FIRMS TOTAL	102,463,093	87,194,528	66,703,739	58,544,389	52,614,827	100.0	100.0	100.0	100.0	100.0
MAJOR HEAD GOODS (SUBTOTAL)	67,870,460	53,321,936	40,978,875	37,482,290	34,320,687	66.2	61.2	61.4	64.0	65.2
Aircraft	21,132,884	16,538,058	12,485,263	11,623,623	10,975,047	20.6	19.0	18.7	19.9	20.9
Missile and Space Systems	12,711,620	10,232,085	7,889,975	6,660,088	6,560,182	12.4	11.7	11.8	11.4	12.5
Ships	9,557,419	7,393,249	5,955,170	6,038,633	5,441,184	9.3	8.5	8.9	10.3	10.3
Tank Automotive	4,355,915	3,848,480	2,115,094	2,106,987	2,011,284	4.3	4.4	3.2	3.6	3.8
Weapons	1,523,192	1,091,943	1,091,943	917,314	842,509	2.3	1.7	1.6	1.6	1.6
Ammunition	3,560,449	2,053,861	1,863,660	1,773,007	1,579,900	3.5	2.4	2.8	3.0	3.0
Electronics and Communications Equip.	14,220,218	11,733,011	9,577,770	8,362,638	6,910,621	13.9	13.5	14.4	14.3	13.1
SERVICES	7,888,730	5,845,754	5,896,879	4,510,041	4,554,033	7.7	6.7	8.8	7.7	8.7
ALL OTHER (SUBTOTAL)	26,703,903	28,026,838	19,827,985	16,552,058	13,740,107	26.1	32.1	29.7	28.3	26.1
Subsistence	1,553,429	1,620,734	1,325,574	1,325,400	1,125,574	1.5	1.9	2.0	2.3	2.1
Textiles, Clothing, and Equipment	1,015,913	866,635	821,201	547,803	680,169	1.0	1.0	1.2	0.9	1.3
Fuels and Lubricants	7,666,252	10,351,184	4,595,139	3,052,819	2,880,430	7.5	11.9	6.9	5.2	5.5
Miscellaneous Hard Goods	4,435,559	3,669,716	2,960,240	2,423,621	2,005,122	4.3	4.2	4.4	4.1	3.8
Construction	5,322,682	4,944,686	4,328,427	3,998,192	2,385,388	5.2	5.7	6.5	6.8	4.5
All Actions of \$25,000 or Less	6,710,068	6,572,883	5,781,129	5,204,223	4,663,424	6.5	7.5	8.7	8.9	8.9
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.	20,143,383	17,769,984	13,588,494	12,170,749	10,101,310	19.7	20.4	20.4	20.8	19.2
MAJOR HEAD GOODS (SUBTOTAL)	4,875,156	3,870,857	3,109,883	2,865,662	2,428,639	7.2	7.3	7.6	7.6	7.1
Aircraft	714,997	576,900	497,230	435,695	386,436	3.4	3.5	4.0	3.7	3.5
Missile and Space Systems	343,705	337,100	257,906	238,327	205,746	2.7	3.3	3.3	3.6	3.1
Ships	1,072,919	1,006,629	699,387	587,070	471,151	11.2	13.6	11.7	9.7	8.7
Tank Automotive	809,176	450,759	335,007	352,177	308,618	18.6	11.7	15.8	16.7	15.3
Weapons	202,753	177,154	165,037	141,412	155,950	8.7	11.6	15.1	15.4	18.5
Ammunition	437,177	264,123	229,382	284,323	203,115	12.3	12.9	12.3	16.0	12.9
Electronics and Communications Equip.	1,294,429	1,058,192	925,934	826,658	697,613	9.1	9.0	9.7	9.9	10.1
SERVICES	1,828,608	1,556,255	1,473,707	1,151,328	975,464	23.2	26.6	25.0	25.5	21.4
ALL OTHER (SUBTOTAL)	13,439,619	12,342,872	9,004,904	8,153,759	6,697,207	50.3	44.0	45.4	49.3	48.7
Subsistence	632,993	663,623	545,780	594,342	466,344	40.8	40.9	40.7	44.8	41.4
Textiles, Clothing, and Equipment	798,317	644,411	608,880	374,393	514,029	78.6	74.4	74.1	68.3	75.6
Fuels and Lubricants	3,150,058	2,854,386	1,285,931	1,136,039	966,797	41.1	27.6	28.0	37.2	33.6
Miscellaneous Hard Goods	1,744,536	1,537,683	1,016,513	899,233	791,952	39.3	41.9	34.3	37.1	39.5
Construction	3,516,307	3,123,534	2,579,197	2,579,197	1,689,609	66.1	63.2	59.9	64.5	70.8
All Actions of \$25,000 or Less	3,596,408	3,519,235	2,956,110	2,570,553	2,268,476	53.6	53.5	51.1	49.4	48.6

Note Refer to first page of this table for footnotes.

TABLE 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1987 - FY 1986 ^{R/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	FISCAL YEAR 1987						OTHER DEFENSE AGENCIES
	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310
MAJOR HAZARDOUS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859	1,742,773
Aircraft	27,683,991	3,366,735	9,770,721	14,424,755	121,780	0	0
Missile and Space Systems	19,781,484	3,827,817	7,415,709	8,535,161	2,569	0	228
Ships	11,474,728	69,401	11,306,744	4,616	67,703	26,264	0
Tank Automotive	4,853,662	4,674,628	38,175	72,582	67,162	888	227
Weapons	2,098,819	699,746	1,033,839	361,858	3,376	0	0
Ammunition	4,555,004	3,544,326	528,613	482,065	0	0	0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,984
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140	0
Fuel, Clothing, and Equipment	955,534	33,531	39,608	29,996	882,016	69	314
Fuels and Lubricants	3,037,834	34,106	12,869	38,920	2,930,633	438	358
Miscellaneous Hard Goods	6,050,844	1,165,583	1,697,768	1,400,183	1,778,426	87,803	155,388
Construction	8,895,886	2,784,523	2,784,523	1,335,565	9,565	1,292,303	37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,037,565	1,867,233	219,803	158,940
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475
MAJOR HAZARDOUS (SUBTOTAL)	92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0
Missile and Space Systems	19,355,707	4,786,892	7,165,467	7,389,685	2,813	0	10,850
Ships	9,412,931	65,707	9,269,915	1,228	64,693	11,388	0
Tank Automotive	5,248,926	5,031,299	77,728	116,855	71,564	1,050	330
Weapons	2,304,203	915,705	1,009,322	374,482	4,621	0	73
Ammunition	4,489,965	3,180,970	596,486	712,426	38	0	45
Electronics and Communications Equip.	19,743,183	3,598,938	6,770,357	7,094,380	401,836	3,395	1,874,277
SERVICES	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426
ALL OTHER (SUBTOTAL)	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474
Subsistence	1,261,358	85,378	52,630	28,976	1,094,374	0	0
Fuel, Clothing, and Equipment	1,057,914	52,883	12,780	29,861	961,973	58	359
Fuels and Lubricants	7,235,691	44,025	23,417	45,881	7,121,234	1,017	117
Miscellaneous Hard Goods	5,547,986	1,072,406	1,515,104	1,060,027	1,728,264	60,421	111,764
Construction	7,632,728	3,818,210	1,877,668	7,815,756	7,196	1,124,063	19,835
All Actions of \$25,000 or Less	10,491,813	2,816,447	2,745,662	2,738,861	1,821,373	214,071	155,399

A/ For definitions and coverage, see notes on coverage.
B/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1985 - FY 1984 a/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1985							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HQD GOODS (SUBTOTAL)	\$139,586,634 98,144,846	\$31,192,491 21,528,199	\$45,656,475 36,609,846	\$45,468,586 37,660,695	\$12,189,521 590,188	\$1,624,135 31,148	\$3,455,326 1,724,780
Aircraft	34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	0
Missile and Space Systems	18,667,899	3,720,210	6,613,693	8,329,883	2,243	0	1,870
Ships	10,404,343	56,846	10,210,641	8,329,883	55,846	20,799	0
Naval Automotive	5,152,256	4,954,620	38,860	99,886	56,900	1,440	540
Weapons	2,618,277	1,243,359	1,098,152	272,267	4,459	0	0
Ammunition	4,584,833	4,021,313	583,472	80,003	45	0	0
Electronics and Communications Equip.	22,037,658	3,803,201	7,802,013	8,318,454	382,711	8,909	1,722,370
SERVICES	9,126,012	1,963,579	2,624,695	2,800,418	121,830	129,279	1,486,211
ALL OTHER (SUBTOTAL)	32,315,776	7,700,713	6,421,934	5,007,583	11,477,503	1,463,708	244,335
Substance	1,023,603	92,041	32,243	27,823	871,496	0	0
Textiles, Clothing, and Equipage	1,143,180	62,494	16,158	42,428	1,021,985	115	0
Fuels and Lubricants	6,307,354	35,171	20,061	60,054	6,189,643	1,232	1,232
Miscellaneous Hard Goods	5,462,732	1,305,386	1,469,008	1,137,522	1,385,205	67,045	98,566
Construction	7,885,620	3,427,273	2,237,907	986,060	11,764	1,198,674	23,942
All Actions of \$25,000 or Less	10,493,287	2,778,348	2,646,557	2,753,696	1,997,410	196,681	120,595
FISCAL YEAR 1984							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HQD GOODS (SUBTOTAL)	\$124,912,148 86,315,336	\$27,861,426 19,306,750	\$39,948,244 31,749,771	\$40,506,812 33,236,110	\$11,673,281 513,499	\$1,743,693 22,752	\$3,178,692 1,486,454
Aircraft	29,234,550	3,234,589	8,643,088	17,267,971	88,912	0	0
Missile and Space Systems	18,227,823	3,624,696	5,259,689	7,285,976	88,912	0	627
Ships	8,937,143	23,686	8,217,277	84,593	98,105	17,800	230
Naval Automotive	7,930,563	4,873,866	811,516	279,235	58,944	1,598	0
Weapons	2,426,884	1,312,801	811,516	279,235	2,312	0	0
Ammunition	3,955,411	3,161,247	572,327	121,837	0	0	0
Electronics and Communications Equip.	19,693,514	3,117,150	6,618,182	8,196,019	273,162	3,364	1,485,597
SERVICES	8,478,023	1,736,469	2,634,093	2,454,712	56,799	108,166	1,487,784
ALL OTHER (SUBTOTAL)	30,118,789	6,818,207	5,564,380	4,815,990	11,102,983	1,612,775	204,454
Substance	1,112,171	100,077	42,614	34,254	935,226	0	0
Textiles, Clothing, and Equipage	1,086,823	143,075	26,892	35,018	881,805	0	33
Fuels and Lubricants	6,325,999	31,899	40,212	79,543	6,171,708	2,602	35
Miscellaneous Hard Goods	4,936,668	1,280,376	1,287,600	938,798	1,261,629	91,319	76,746
Construction	6,670,617	2,576,480	1,766,390	973,348	6,509	1,323,486	24,404
All Actions of \$25,000 or Less	9,986,511	2,686,300	2,400,472	2,755,029	1,846,106	1,995,368	103,236

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1983 - FY 1982 ^{a/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	FISCAL YEAR 1983						
	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$121,095,867	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132	\$2,982,468
MAJOR HARD GOODS (SUBTOTAL)	80,806,612	17,031,106	32,860,666	28,984,585	461,071	39,197	1,429,987
Aircraft	26,297,322	2,577,790	8,341,845	15,293,523	84,164	0	0
Missile and Space Systems	14,889,528	3,425,558	4,441,626	6,811,936	1,418	0	8,990
Ships	12,818,867	74,443	12,640,433	1,071	68,909	34,011	0
Tank-Automotive	4,664,359	11,554	11,554	133,113	49,825	1,331	93
Weapons	2,439,970	1,522,207	652,377	263,374	2,012	0	0
Ammunition	3,199,429	2,364,390	752,655	79,371	288	0	2,725
Electronics and Communications Equip.	16,697,137	2,597,875	6,020,176	6,402,197	254,855	3,855	1,418,179
SERVICES	10,397,348	1,370,137	5,277,181	2,184,326	35,476	110,086	1,420,142
ALL OTHER (SUBTOTAL)	29,891,907	6,179,086	5,742,305	4,480,332	11,652,996	1,704,849	132,339
Subsistence	1,090,055	103,063	66,835	40,535	879,622	0	0
Textiles, Clothing, and Equipage	1,091,401	19,782	18,709	50,578	1,002,332	0	0
Fuels and Lubricants	6,901,100	17,827	37,259	57,850	6,786,916	1,248	0
Miscellaneous Hard Goods	4,707,105	1,224,554	1,366,083	791,952	1,166,807	117,362	40,347
Construction	5,106,135	2,209,984	1,615,974	850,772	6,833	1,408,567	14,005
All Actions of \$25,000 or Less	9,996,111	2,613,876	2,637,445	2,678,645	1,810,486	177,672	77,987
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Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1981 - FY 1980 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1981							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$87,194,528	\$18,365,681	\$26,752,259	\$23,367,536	\$14,946,845	\$1,934,978	\$1,827,229
MAJOR HARD GOODS (SUBTOTAL)	53,321,936	12,631,119	21,351,572	18,096,454	430,230	49,409	763,152
Aircraft	16,538,058	1,528,304	5,623,494	9,345,483	32,814	7,963	0
Missile and Space Systems	10,232,085	2,564,075	3,497,321	4,169,933	693	13	50
Ships	7,393,249	43,043	7,260,713	2,620	54,564	32,309	0
Tank-Automotive	3,848,480	3,744,479	6,589	64,308	28,723	4,381	0
Weapons	1,523,192	804,838	516,698	200,662	1,524	26	44
Ammunition	2,053,861	1,520,388	362,479	170,711	1,262	0	21
Electronics and Communications Equip.	11,733,011	2,425,992	4,084,278	4,143,337	311,650	4,717	763,037
SERVICES	5,845,754	1,119,520	1,699,180	1,884,366	15,389	153,909	972,790
ALL OTHER (SUBTOTAL)	28,026,838	4,615,042	3,701,507	3,386,716	14,500,626	1,731,660	91,287
Subsistence	1,620,734	247,770	71,255	187,346	1,114,363	0	0
Textiles, Clothing, and Equipment	866,635	9,540	13,822	25,390	817,747	110	26
Fuels and Lubricants	10,351,184	20,962	17,444	62,356	10,247,591	2,711	120
Miscellaneous Hard Goods	3,669,716	874,344	880,768	562,377	1,225,199	99,077	27,951
Construction	4,944,686	1,729,822	1,191,212	509,132	4,320	1,498,202	11,998
All Actions of \$25,000 or Less	6,573,883	1,732,604	1,527,006	2,040,115	1,091,406	1,131,560	51,192
FISCAL YEAR 1980							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$66,703,739	\$1,434,960	\$22,804,394	\$18,664,065	\$8,436,425	\$1,826,033	\$1,537,862
MAJOR HARD GOODS (SUBTOTAL)	40,978,875	8,594,566	17,354,105	13,986,262	315,621	56,278	672,043
Aircraft	12,485,263	1,232,844	4,172,890	7,057,184	22,345	0	0
Missile and Space Systems	7,889,975	1,827,542	3,128,886	2,931,941	1,433	0	173
Ships	5,955,170	35,708	5,814,970	82,343	51,062	52,790	0
Tank-Automotive	2,115,094	2,002,544	4,285	82,343	23,437	2,437	48
Weapons	1,091,943	1,663,010	234,505	194,003	425	0	0
Ammunition	1,863,660	1,244,166	425,619	193,575	300	0	0
Electronics and Communications Equip.	9,577,770	1,588,752	3,572,950	3,526,576	216,519	1,051	671,822
SERVICES	5,896,879	841,978	2,257,735	1,809,072	12,278	185,921	789,895
ALL OTHER (SUBTOTAL)	19,827,985	3,998,416	3,192,554	2,868,731	8,108,526	1,583,834	75,924
Subsistence	1,341,849	227,161	61,908	159,345	893,435	0	0
Textiles, Clothing, and Equipment	821,201	9,071	16,431	31,127	764,408	164	0
Fuels and Lubricants	4,595,139	24,006	17,658	37,012	4,513,918	2,404	141
Miscellaneous Hard Goods	2,960,240	720,063	747,520	396,890	89,713	89,713	20,552
Construction	4,328,427	1,417,333	1,105,528	423,204	4,201	1,358,492	9,669
All Actions of \$25,000 or Less	5,781,129	1,600,782	1,243,509	1,821,153	947,062	1,123,061	45,562

Note: Refer to first page of this table for footnotes.

TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1979 - FY 1978 ^{a/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1979							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$58,544,389	\$12,151,107	\$20,949,815	\$16,210,363	\$6,408,610	\$1,513,362	\$1,311,132
MAJOR HARD GOODS (SUBTOTAL)	37,482,290	8,145,686	16,326,426	12,136,253	275,646	30,344	567,935
Aircraft	11,623,623	1,136,158	4,002,183	6,469,060	16,176	46	0
Missile and Space Systems	6,660,088	1,558,175	2,712,098	2,386,766	498	0	2,551
Ships	6,038,633	36,490	5,933,068	441	40,584	27,600	450
Tank-Automotive	2,106,987	2,017,658	14,080	52,713	21,024	1,512	99
Weapons	917,314	540,113	208,642	168,167	293	0	0
Ammunition	1,773,007	1,279,948	290,984	201,616	459	0	0
Electronics and Communications Equip.	8,362,638	1,577,144	3,165,371	2,857,490	196,612	1,186	564,835
SERVICES	4,510,041	622,713	1,603,517	1,476,058	10,202	115,409	682,142
ALL OTHER (SUBTOTAL)	16,552,051	3,382,708	3,019,872	2,598,052	6,122,762	1,367,609	61,055
Subsistence	1,325,400	220,369	52,037	127,858	925,136	0	0
Textiles, Clothing, and Equipment	347,803	36,185	10,615	34,638	466,181	184	0
Fuels and Lubricants	3,052,819	5,839	14,246	16,464	3,014,735	1,466	69
Miscellaneous Hard Goods	2,423,621	475,228	591,505	373,596	842,344	122,371	18,576
Construction	3,998,192	1,212,098	1,232,194	406,056	4,934	1,135,640	7,269
All Actions of \$25,000 or Less	5,204,223	1,432,987	1,119,275	1,639,440	869,432	107,948	35,141
FISCAL YEAR 1978							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$52,614,827	\$10,685,962	\$19,298,388	\$15,402,757	\$6,176,951	\$0	\$1,050,769
MAJOR HARD GOODS (SUBTOTAL)	34,320,687	7,097,347	14,905,571	11,730,900	235,639	0	351,230
Aircraft	10,975,047	1,035,588	3,479,642	6,440,634	19,183	0	0
Missile and Space Systems	6,560,182	1,421,493	3,010,762	2,127,219	483	0	225
Ships	5,441,144	9,877	5,389,711	8,662	32,894	0	0
Tank-Automotive	2,011,284	1,936,544	7,651	49,025	17,665	0	399
Weapons	842,509	468,341	188,082	185,412	674	0	0
Ammunition	1,579,900	1,167,959	238,934	172,827	180	0	0
Electronics and Communications Equip.	6,910,621	1,057,545	2,590,789	2,747,121	164,560	0	350,606
SERVICES	4,554,033	610,779	1,907,705	1,385,047	8,890	0	641,612
ALL OTHER (SUBTOTAL)	13,740,107	2,977,836	2,485,112	2,286,810	5,932,422	0	57,927
Subsistence	1,125,574	204,050	50,006	100,009	771,509	0	0
Textiles, Clothing, and Equipment	680,169	52,959	19,812	23,371	584,027	0	0
Fuels and Lubricants	2,880,430	6,133	14,550	15,219	2,844,528	0	0
Miscellaneous Hard Goods	2,005,122	424,094	366,105	309,810	887,673	0	17,440
Construction	2,385,388	1,044,115	982,672	341,183	9,763	0	7,655
All Actions of \$25,000 or Less	4,663,424	1,246,485	1,051,967	1,497,218	834,922	0	32,832

Note: Refer to first page of this table for footnotes.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1978 through FY 1987, are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$21,516 million during FY 1987 and accounted for 15.5 percent of all DoD procurement. During fiscal year 1986, the comparable amount was \$19,566 million, which was 14.0 percent of the total awards.

Between FY 1978 and FY 1986, the relative share of RDT&E procurement to total procurement remained consistently around 13 or 14 percent, except for FY 1978 (16.0 percent) and FY 1981 (11.7 percent), and then during FY 1987 it rose to 15.5 percent.

Contract awards for RDT&E by procurement program are shown for FY 1978 through FY 1987 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1987 - FY 1983 ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1987		FY 1986		FY 1985		FY 1984		FY 1983	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$21,867,373		\$19,866,651		\$18,995,920		\$18,343,949		\$16,373,654	
INTRAGOVERNMENTAL	150,594		118,810		132,146		509,159		931,341	
FOR WORK OUTSIDE U. S. B/	200,688		181,611		124,636		47,400		29,248	
TOTAL, EXCEPT ABOVE	21,516,091	15.5	19,566,230	14.0	18,739,138	13.1	17,787,390	13.9	15,413,065	12.5
Army	3,164,453	10.1	2,841,728	8.9	2,410,122	7.6	2,125,481	7.5	2,048,637	8.2
Navy	7,366,012	14.7	7,286,119	16.1	6,519,172	14.0	5,662,206	13.8	3,836,405	8.6
Air Force	9,852,135	23.3	8,276,587	19.2	8,720,889	18.6	9,186,425	22.0	8,732,336	23.8
Defense Logistics Agency	39,551	0.4	18,292	0.1	25,997	0.2	11,546	0.1	9,283	0.1
Civil Functions	3,695	0.2	2,693	0.2	2,520	0.2	11,546	0.1	9,283	0.1
Other Defense Agencies	1,090,245	28.0	1,140,811	27.2	1,062,438	29.2	801,502	24.1	785,927	25.3
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,709,218	77.5	2,616,458	77.7	2,462,973	78.7	2,122,599	78.3	1,734,964	77.2
Army	283,469	59.8	258,140	59.1	228,339	56.7	181,792	53.0	158,476	51.3
Navy	888,996	82.2	985,425	85.6	954,591	89.0	830,111	86.0	573,539	83.0
Air Force	1,355,845	85.0	1,217,643	84.0	1,123,151	84.5	994,757	85.3	910,598	84.3
Defense Logistics Agency	23,493	23.5	6,880	7.6	9,475	11.5	11,546	19.2	5,077	59.8
Civil Functions	1,676	5.1	6,669	1.6	1,168	0.3	1,132	0.3	297	0.9
Other Defense Agencies	155,739	73.3	147,701	74.7	147,249	81.6	104,231	79.8	85,977	69.4
BUSINESS FIRMS FOR WORK IN THE U. S.	18,806,873	13.9	16,949,772	12.4	16,276,165	11.7	15,664,791	12.5	13,678,101	11.3
Army	2,880,984	9.3	2,583,588	8.2	2,181,782	7.0	1,943,689	7.0	1,890,161	7.7
Navy	5,477,016	13.2	5,300,584	14.2	5,564,581	12.2	4,832,095	12.1	3,262,966	7.4
Air Force	8,496,280	20.9	7,058,944	16.9	7,597,738	16.7	8,191,628	26.2	7,821,728	21.9
Defense Logistics Agency	16,038	0.2	11,432	0.1	16,352	0.1	0	0.0	4,206	0.1
Civil Functions	2,003	0.1	2,004	0.1	0	0.0	108	0.0	180	0.0
Other Defense Agencies	934,506	25.3	993,110	24.8	915,189	26.5	697,271	21.9	698,950	23.4
SMALL BUSINESS FIRMS	1,488,073	5.6	1,263,937	4.7	1,187,546	4.6	915,116	3.8	831,099	3.7
Army	445,496	5.9	363,852	4.8	323,785	4.2	275,505	4.1	214,276	3.8
Navy	349,305	4.5	303,750	4.1	282,553	4.0	184,729	3.0	186,528	3.2
Air Force	474,427	8.8	403,463	8.3	400,629	8.5	295,156	6.8	272,956	6.0
Defense Logistics Agency	4,817	0.1	1,817	0.0	14,785	0.3	0	0.0	0	0.0
Civil Functions	1,585	0.2	1,492	0.2	1,168	0.0	40	0.0	72	0.0
Other Defense Agencies	212,383	27.1	189,563	30.2	165,578	29.8	159,686	29.9	157,277	38.9

R/ For definitions and coverage, see notes on coverage.
 B/ Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1982 - FY 1978 ^{a/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1982		FY 1981		FY 1980		FY 1979		FY 1978	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$14,902,239		\$10,501,836		\$9,485,299		\$8,558,669		\$8,697,580	
INTRAGOVERNMENTAL	427,858		33,684		72,803		57,001		53,085	
FOR WORK OUTSIDE U. S. B/	29,318		56,263		38,257		21,119		32,786	
TOTAL, EXCEPT ABOVE	14,445,063	13.8	10,411,889	11.7	9,374,239	13.8	8,480,549	14.2	8,611,709	16.0
Army	2,395,687	10.5	2,034,997	11.0	1,913,807	14.1	1,870,554	15.2	2,058,822	19.0
Navy	3,521,420	9.7	2,542,110	9.3	3,108,813	13.4	3,010,282	14.2	3,000,182	15.2
Air Force	7,952,763	27.8	5,325,749	22.1	3,998,869	20.2	3,218,956	19.2	3,242,841	20.4
Defense Logistics Agency	5,330	*	1,495	*	1,869	*	2,550	*	0.0	0.0
Civil Functions	588	*	1,707	0.1	13,318	0.7	2,778	*	183	300.0
Other Defense Agencies	559,277	24.6	500,840	26.2	426,863	26.5	377,429	27.3	309,671	27.6
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,487,815	75.0	1,247,799	74.7	1,127,692	77.5	971,661	77.9	783,014	71.7
Army	142,618	54.2	90,224	42.7	77,435	45.8	65,341	44.1	55,100	47.5
Navy	469,998	75.1	434,558	85.4	414,546	86.7	379,660	90.4	260,900	90.7
Air Force	803,298	84.9	563,093	85.1	576,161	86.5	469,764	85.4	302,659	63.1
Defense Logistics Agency	4,583	1.4	2,941	12.4	1,507	13.1	2,550	56.4	0.0	0.0
Civil Functions	461	1.4	2,948	12.4	1,300	13.1	2,349	50.5	175	500.0
Other Defense Agencies	66,749	70.5	56,705	67.0	57,243	76.4	54,097	73.1	54,180	77.4
BUSINESS FIRMS FOR WORK IN THE U. S.	12,957,248	12.6	9,164,090	10.5	8,246,547	12.4	7,508,888	12.8	7,828,695	14.9
Army	2,253,069	10.0	1,944,773	10.6	1,836,372	13.7	1,805,213	14.9	1,993,732	18.7
Navy	3,051,422	8.5	2,107,572	7.9	2,685,567	11.8	2,820,522	12.6	2,539,292	13.7
Air Force	7,149,467	25.9	4,666,555	20.0	3,332,708	11.9	2,749,192	17.0	2,940,182	18.1
Defense Logistics Agency	137	*	159	*	12,418	0.7	529	0.0	8	800.0
Civil Functions	502,528	22.6	444,135	24.3	359,620	24.0	323,332	24.7	255,491	24.3
Other Defense Agencies	733,139	3.6	578,551	3.8	584,303	4.3	502,394	4.1	474,142	4.7
SMALL BUSINESS FIRMS	193,050	3.8	182,757	4.3	104,716	3.2	91,910	3.0	80,920	3.0
Army	189,178	4.2	172,322	4.4	205,720	5.7	183,703	5.9	185,509	7.0
Air Force	224,730	6.5	205,004	6.8	172,620	7.1	139,400	6.5	138,588	7.3
Defense Logistics Agency	92	0.0	0	0.0	144	*	79	0.0	0	0.0
Civil Functions	92	0.0	580	0.1	144	*	79	0.0	0	0.0
Other Defense Agencies	126,039	38.8	113,788	44.9	100,778	42.0	87,308	50.9	69,115	44.3

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test and Evaluation
by Procurement Program: FY 1987 - FY 1978 ^{a/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT					
	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983	FY '87	FY '86	FY '85	FY '84	FY '83	FY '82	FY '81
TOTAL	\$21,867,373	\$19,866,651	\$18,995,920	\$18,343,949	\$16,373,654	14.0	12.5	11.6	12.6	11.7	12.6	11.7
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	150,594 200,688 21,516,091	118,810 181,612 19,566,230	132,146 124,636 18,739,138	509,159 47,400 17,787,390	931,341 29,248 15,413,065	1.7 2.3 15.5	1.2 2.0 14.0	1.1 1.4 13.1	5.0 0.6 13.9	9.4 0.4 12.5	12.6	11.7
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,709,218	2,616,458	2,462,973	2,122,599	1,734,964	77.5	77.7	78.7	78.3	77.2	78.3	77.2
BUSINESS FIRMS TOTAL	18,806,873	16,949,772	16,276,165	15,664,791	13,678,101	13.9	12.4	11.7	12.5	11.3	12.5	11.3
MAJOR HARD GOODS (SUBTOTAL)	16,622,698	15,179,229	14,600,815	14,381,018	12,421,625	17.9	16.4	14.9	16.7	15.4	16.7	15.4
Aircraft	3,525,937	3,116,087	2,268,048	2,286,443	2,036,249	12.7	9.7	6.6	7.8	7.7	7.8	7.7
Missile and Space Systems	6,928,393	5,905,202	6,129,666	6,439,307	5,822,574	35.0	30.5	32.8	38.6	39.6	38.6	39.6
Ships	478,206	624,955	674,761	656,612	406,828	4.2	6.6	6.5	7.0	3.2	6.5	3.2
Tank-Automotive	195,848	170,809	130,344	126,141	156,603	4.0	3.3	2.5	2.5	3.4	2.5	3.4
Weapons	580,352	710,535	612,291	552,749	273,029	27.7	30.8	23.4	22.8	11.2	22.8	11.2
Ammunition	489,439	385,670	322,892	277,884	282,894	10.7	8.6	6.9	7.2	8.7	7.2	8.7
Electronics and Communications Equip.	4,424,553	4,266,871	4,462,871	4,036,872	3,448,757	19.6	21.6	20.3	20.5	20.7	20.5	20.7
SERVICES	1,566,433	1,334,153	1,245,151	998,725	907,078	14.2	12.8	13.6	11.8	8.7	11.8	8.7
ALL OTHER (SUBTOTAL)	617,742	436,390	430,199	285,048	349,398	2.0	1.3	1.3	0.9	1.2	1.3	1.2
Subsistence	109	0	0	0	54	*	0.0	0.0	0.0	0.0	0.0	0.0
Textiles, Clothing, and Equipage	8,341	8,195	11,078	18,454	17,906	0.8	0.8	1.0	0.7	1.6	0.7	1.6
Fuels and Lubricants	10,343	8,449	7,714	5,995	3,161	0.3	0.1	0.1	0.1	0.1	0.1	0.1
Miscellaneous Hard Goods	555,105	375,886	360,900	209,175	267,401	9.2	6.8	6.2	4.2	5.7	4.2	5.7
Construction	849	1,802	8,470	5,953	26,046	*	0.4	0.1	0.1	0.1	0.1	0.1
All Actions of \$25,000 or Less	42,995	42,058	42,037	50,963	58,826	0.4	0.4	0.4	0.5	0.6	0.4	0.6
TOTAL	\$14,902,239	\$10,501,836	\$9,485,299	\$8,558,689	\$8,697,580	11.9	10.0	11.3	12.1	13.3	12.1	13.3
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	427,858 29,318 14,445,063	33,684 56,263 10,411,889	72,803 38,257 9,374,239	57,001 21,119 8,480,549	53,085 32,786 8,611,709	3.4 0.4 13.8	0.3 0.9 11.7	0.7 0.7 13.8	0.8 0.5 14.2	0.7 0.8 16.0	0.8 0.5 14.2	0.7 0.8 16.0
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,487,815	1,247,799	1,127,692	971,661	783,014	75.0	74.7	77.4	77.9	71.7	77.9	71.7
BUSINESS FIRMS TOTAL	12,957,248	9,164,090	8,246,547	7,508,888	7,828,695	12.6	10.5	12.4	12.8	14.9	12.8	14.9
MAJOR HARD GOODS (SUBTOTAL)	11,843,980	8,064,524	7,080,738	6,598,370	6,833,718	17.5	15.1	17.3	17.6	19.9	17.6	19.9
Aircraft	2,890,439	728,101	1,156,736	1,311,988	1,630,378	13.7	4.4	9.3	11.3	14.9	11.3	14.9
Missile and Space Systems	5,105,048	4,131,421	2,952,724	2,705,752	2,487,946	40.2	40.4	37.4	40.6	37.9	40.6	37.9
Ships	325,572	252,588	304,346	295,888	247,774	3.4	3.4	5.1	4.9	4.6	4.9	4.6
Tank-Automotive	156,809	139,416	109,618	116,552	508,924	3.6	3.6	5.2	4.5	25.3	5.2	25.3
Weapons	262,973	202,249	209,618	266,119	198,578	11.3	13.3	19.2	29.0	25.6	19.2	25.6
Ammunition	269,677	275,692	184,803	128,702	83,497	7.6	13.4	9.9	7.3	5.3	9.9	7.3
Electronics and Communications Equip.	2,833,462	2,335,060	2,152,695	1,773,389	1,676,621	19.9	19.9	22.5	21.2	24.3	22.5	24.3
SERVICES	878,911	919,269	1,043,534	826,010	909,044	11.1	15.7	17.7	18.3	20.0	18.3	20.0
ALL OTHER (SUBTOTAL)	234,357	180,297	122,275	84,508	85,933	0.9	0.6	0.6	0.5	0.6	0.5	0.6
Subsistence	1,324	0	0	0	18	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Textiles, Clothing, and Equipage	9,490	5,322	4,996	5,028	6,349	0.9	0.6	0.6	0.9	0.9	0.6	0.9
Fuels and Lubricants	3,887	1,810	1,421	20	1,444	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Miscellaneous Hard Goods	200,633	153,527	103,134	61,278	58,738	4.5	4.2	3.5	2.5	2.9	4.2	2.9
Construction	1,732	3,038	961	7,726	7,503	*	0.1	0.1	0.2	0.3	0.1	0.2
All Actions of \$25,000 or Less	17,231	16,600	12,763	10,456	11,881	0.3	0.3	0.2	0.2	0.3	0.2	0.3

a/ For definitions and coverage, see notes on coverage.
b/ Includes foreign concerns with performance in U.S.
* Less than 0.05 percent.
NOTE: Percentages are based on total dollars shown in Table 6.

AWARDS BY COMPETITION

Awards by Extent of Competed

Procurement

As shown in Table 9, total DoD awards subject to competition during fiscal years 1987 and 1986 totaled \$135,792 million and \$137,602 million, respectively. A breakout of these awards is as follows:

	FY 1987		FY 1986	
	Dollars	Percent	Dollars	Percent
Total	\$135,792	100.0%	\$137,602	100.0%
Competed 1/	81,865	60.3	78,718	57.2
Follow-on	24,031	17.7	29,690	21.6
Not Competed	29,896	22.0	29,194	21.2

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure where applicable. Full and open competition procedures accounted for 76.5 percent of the competed post-CICA awards during FY 1987, which is the same as FY 1986. Actions of \$25,000 or less accounted for 12.7 percent (15.5 last year), and other than full and open competition 10.8 percent (8.0 percent last year).

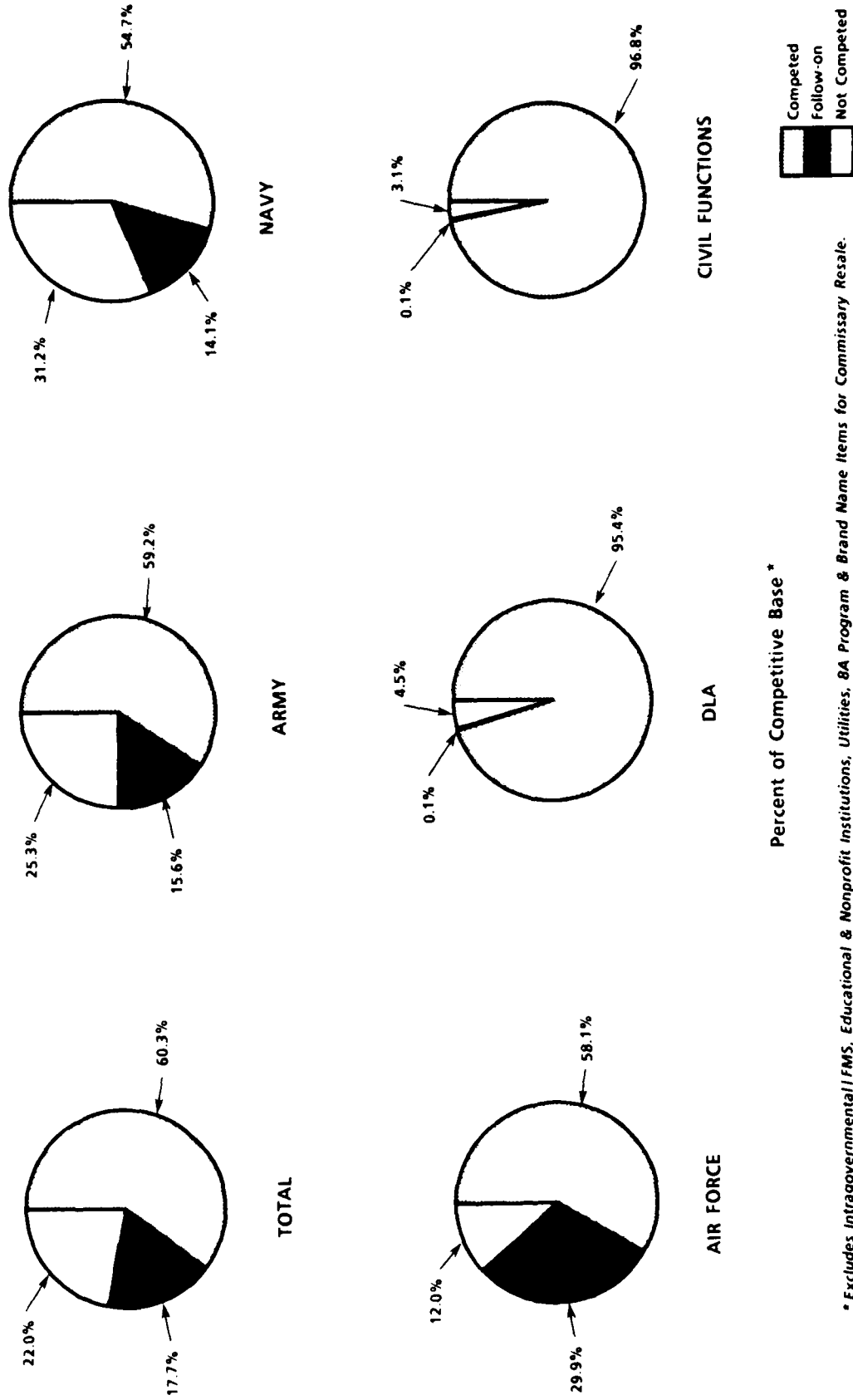
Solicitation Procedures

Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during both fiscal years 1987 and 1986. See the Federal Acquisition Regulation, Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1987 amounted to \$156.5 billion, which was a \$2.3 billion decrease from FY 1986. Of the FY 1987 total, \$18.8 billion (12.1 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$137.6 billion, \$97.4 billion (62.3 percent) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$47.4 billion or 48.6 percent of the CICA awards. The "Other Than Full & Open Competition" category accounted for \$50.1 billion or 51.4 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 15,307,009 procurement actions for FY 1987, an increase of 865,446 actions over FY 1986. The major change was an increase in actions of \$25,000 and less which accounted for 98.0 percent of the procurement actions during both years. There was an increase of 33,399 post-CICA actions which are shown as an increase of 25,298 in the "Full & Open Competition" and an increase of 8,101 actions in the "Other than Full & Open Competition". Distribution by kind of contracting action is also depicted.

Chart IV
Percent Distribution of DoD Extent of Competed Procurement
According to Defense Component: FY 1987



Percent of Competitive Base *

* Excludes Intragovernmental/FMS, Educational & Nonprofit Institutions, Utilities, 8A Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1987 - FY 1986 ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL ^{B/}				ARMY				NAVY			
	Oct 86-Sep 87		Oct 85-Sep 86		Oct 86-Sep 87		Oct 85-Sep 86		Oct 86-Sep 87		Oct 85-Sep 86	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$156,507,586		\$158,829,340		\$36,799,861		\$37,511,754		\$54,973,549		\$49,629,838	
INTRAGOVERNMENTAL/FMS C/	6,239,444		7,536,967		1,178,264		1,886,027		2,724,261		2,018,682	
TOTAL, EXCEPT INTRA/FMS	150,268,142		151,292,373		35,621,597		35,625,727		52,249,288		47,611,156	
EXCLUSIONS D/	14,476,311		13,690,760		4,046,790		3,374,324		3,680,129		3,675,997	
TOTAL, EXCEPT EXCLUSIONS	135,791,831	100.0	137,601,613	100.0	31,574,807	100.0	32,251,403	100.0	48,569,159	100.0	43,935,159	100.0
COMPETED E/	81,865,124	60.3	78,717,712	57.2	18,682,527	59.2	17,294,370	53.6	26,578,148	54.7	22,491,829	51.2
FOLLOW-ON	24,030,785	17.7	29,689,580	21.6	4,911,137	15.6	5,752,257	17.8	6,853,221	14.1	8,031,199	18.3
NOT COMPETED	29,895,922	22.0	29,194,321	21.2	7,981,143	25.3	9,204,776	28.5	15,137,790	31.2	13,412,131	30.5

EXTENT OF COMPETED PROCUREMENT	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 86-Sep 87		Oct 85-Sep 86		Oct 86-Sep 87		Oct 85-Sep 86		Oct 86-Sep 87		Oct 85-Sep 86	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$47,305,010		\$48,852,427		\$11,228,689		\$16,546,959		\$1,980,916		\$1,710,741	
INTRAGOVERNMENTAL/FMS C/	2,064,955		3,257,295		230,745		259,375		13,732		17,035	
TOTAL, EXCEPT INTRA/FMS	45,240,055		45,595,132		10,997,944		16,287,584		1,967,184		1,693,706	
EXCLUSIONS D/	4,883,243		4,411,992		860,412		852,085		184,871		179,589	
TOTAL, EXCEPT EXCLUSIONS	40,356,812	100.0	41,183,140	100.0	10,137,532	100.0	15,435,499	100.0	1,782,313	100.0	1,514,117	100.0
COMPETED E/	23,445,131	58.1	21,084,084	51.2	9,671,198	95.4	14,719,616	95.4	1,724,916	96.8	1,442,091	95.2
FOLLOW-ON	12,071,756	29.9	15,713,167	38.2	10,602	0.1	17,842	0.1	2,275	0.1	431	*
NOT COMPETED	4,839,925	12.0	4,385,889	10.6	455,732	4.5	698,041	4.5	55,122	3.1	71,595	4.7

A/ For definitions and coverage, see notes on coverage.
B/ Includes Other Defense Agency awards not included elsewhere in this table.
C/ Includes pre-CICA GSA schedule awards.
D/ Includes awards for educational and nonprofit institutions, utilities, the 8(a) Program and brand name items for commissary resale.
E/ Includes post-CICA GSA schedule awards.
* Less than 0.05 percent.

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1987 - FY 1986 ^{R/}

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 86-Sep 87			Oct 85-Sep 86			Oct 86-Sep 87			Oct 85-Sep 86			Oct 86-Sep 87			Oct 85-Sep 86		
	Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct	
TOTAL	15,307,009			14,441,563			4,457,866			4,552,311			3,721,429			3,196,500		
INTRAGOVERNMENTAL/FMS C/	408,758			309,112			98,917			102,378			170,925			78,919		
TOTAL, EXCEPT INTRA/FMS	14,898,251			14,132,451			4,358,949			4,449,933			3,550,504			3,117,581		
EXCLUSIONS D/	5,313,413			4,857,272			1,477,189			1,475,068			2,067,520			1,754,212		
TOTAL, EXCEPT EXCLUSIONS	9,584,838	100.0		9,275,179	100.0		2,881,760	100.0		2,974,865	100.0		1,482,984	100.0		1,363,369	100.0	
COMPETED E/	8,313,242	86.7		7,596,785	81.9		2,545,711	88.3		2,436,271	81.9		1,185,608	79.9		992,501	72.8	
FOLLOW-ON	14,111	0.1		16,332	0.2		1,457	0.1		1,863	0.1		2,244	0.2		2,896	0.2	
NOT COMPETED	1,257,485	13.1		1,662,062	17.9		334,592	11.6		536,731	18.0		295,132	19.9		367,972	27.0	

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 86-Sep 87			Oct 85-Sep 86			Oct 86-Sep 87			Oct 85-Sep 86			Oct 86-Sep 87			Oct 85-Sep 86		
	Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct	
TOTAL	5,106,163			4,705,022			1,395,352			1,313,833			513,458			559,621		
INTRAGOVERNMENTAL/FMS C/	106,286			91,490			15,916			17,027			14,682			17,996		
TOTAL, EXCEPT INTRA/FMS	4,999,877			4,613,532			1,379,436			1,296,806			498,776			541,625		
EXCLUSIONS D/	1,663,868			1,491,728			23,568			24,794			74,866			101,944		
TOTAL, EXCEPT EXCLUSIONS	3,336,009	100.0		3,121,804	100.0		1,355,868	100.0		1,272,012	100.0		423,910	100.0		439,681	100.0	
COMPETED E/	3,057,240	91.6		2,806,379	89.9		1,171,284	86.4		1,096,246	86.2		301,439	71.1		220,012	50.0	
FOLLOW-ON	10,044	0.3		11,280	0.4		11	*		28	*		6	*		7	*	
NOT COMPETED	268,725	8.1		304,145	9.7		184,573	13.6		175,738	13.8		122,465	28.9		219,662	50.0	

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1987 - FY 1986 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 86-Sep 87	Oct 85-Sep 86	Oct 86-Sep 87	Oct 85-Sep 86	Oct 86-Sep 87	Oct 85-Sep 86
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$156,507,586	\$158,829,340	\$20,715,755	\$21,227,727	\$135,791,831	\$137,601,613
FOREIGN MILITARY SALES	4,957,623	6,390,311	4,957,623	6,390,311	0	0
TOTAL PRE-CICA AWARDS	40,178,874	76,838,443	5,014,084	6,682,550	35,164,790	70,155,893
TOTAL POST-CICA AWARDS	111,371,089	75,600,586	10,744,048	8,154,866	100,627,041	67,445,720
Actions of \$25,000 or less	13,931,056	13,019,749	4,619,427	4,313,880	9,311,629	8,705,869
Full & Open Competition C/	47,350,565	35,764,041	422,902	544,379	46,927,663	35,219,662
Sealed Bids	6,009,832	5,510,856	17,103	14,247	5,992,729	5,496,609
Competitive Proposal	29,445,799	20,247,491	330,856	179,125	29,114,943	20,068,366
Combination	351,887	287,853	412	636	351,475	287,217
Architect-Engineer	551,797	381,080	10,970	4,981	540,827	376,099
Basic Research	608,047	391,329	11,196	301,707	596,851	89,622
Multiple Award Schedule	449,091	255,859	687	187	448,404	255,672
Alternate Source -	767,701	486,731	5,610	20,894	762,091	465,837
Reduced Cost	14,311	2,469	72	0	14,239	2,469
Mobilization	735,336	456,736	735,336	456,736	0	0
Eng/R&D Capability	18,054	27,526	5,538	20,894	12,516	6,632
Set Aside	9,166,411	8,202,842	46,068	22,602	9,120,343	8,180,240
O/T Full & Open Competition	50,089,468	26,816,796	5,701,719	3,296,607	44,387,749	23,520,189
Only One Source	34,450,702	16,911,451	1,160,165	721,814	33,290,537	16,189,637
Unique Source	18,102,672	8,552,283	862,976	484,126	17,239,696	8,068,157
Follow-on	7,119,323	2,837,320	5,569	8,785	7,113,754	2,828,535
Unsolicited Res Prop	257,578	160,831	78,625	59,154	178,953	101,677
Patent/Data Rights	287,673	168,443	4,230	1,086	283,443	167,357
Utilities	88,829	52,706	33,326	52,582	55,503	124
Standardization	43,778	47,840	1,571	178	42,207	47,662
Other	8,550,849	5,082,028	173,858	115,903	8,376,991	4,976,125
Urgency	3,167,680	2,533,912	49,071	49,625	3,118,609	2,484,287
Mobilization	5,981,850	3,377,817	18,582	33,205	5,963,268	3,344,612
Essential R&D Capability	955,076	359,194	947,440	351,986	7,636	7,198
International Agreement	254,914	178,015	67,792	71,477	187,122	106,538
Authorized by Statute D/	2,742,005	1,516,830	2,768,627	1,452,317	26,622-	64,513
Authorized Resale	647,607	582,983	646,369	581,537	1,238	1,446
National Security	1,866,907	1,355,246	43,556	34,636	1,823,351	1,320,610
Public Interest	22,727	1,348	117	0	22,610	1,348
Otherwise Auth by Statute	0	0	0	0	0	0

A/ For definitions and coverage, see notes on coverage.
B/ Includes awards for educational and nonprofit institutions, utilities, the 8(a) Program and brand name items for commissary resale.
C/ Includes post-CICA GSA schedule awards.
D/ Includes post-CICA 8(a) program and intragovernmental except GSA schedule awards.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1987 - FY 1986 ^{4/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL			COMPETED			FOLLOW ON			NOT COMPETED		
	Oct 86-Sep 87	Oct 85-Sep 86	Amount	Oct 86-Sep 87	Oct 85-Sep 86	%	Oct 86-Sep 87	Oct 85-Sep 86	%	Oct 86-Sep 87	Oct 85-Sep 86	%
	Amount	Amount		Amount	Amount		Amount	Amount		Amount	Amount	
TOTAL	\$135,791,831	\$137,601,613		\$81,865,124	\$78,717,712		\$24,030,785	\$29,689,580		\$29,895,922	\$29,194,321	
FOREIGN MILITARY SALES	0	0		0	0		0	0		0	0	
TOTAL PRE-CICA AWARDS	35,164,790	70,155,893		20,520,694	32,708,801		9,255,511	24,290,111		5,388,585	13,156,981	
TOTAL POST-CICA AWARDS	100,627,041	67,445,720		61,344,430	46,008,911	100.0	14,775,274	5,399,469	100.0	24,507,337	16,037,340	100.0
Actions of \$25,000 or less	9,311,629	8,705,869		7,799,063	7,110,704	15.5	0	0	0.0	1,512,566	1,595,165	9.9
Full & Open Competition C/	46,837,663	35,219,562		46,927,663	35,219,562	76.5	0	0	0.0	0	0	0.0
Sealed Bids	5,932,729	5,496,609		5,932,729	5,496,609	11.4	0	0	0.0	0	0	0.0
Competitive Proposal	29,114,943	20,068,366		29,114,943	20,068,366	43.6	0	0	0.0	0	0	0.0
Combination	331,475	287,217		331,475	287,217	0.6	0	0	0.0	0	0	0.0
Architect-Engineer	540,827	376,099		540,827	376,099	0.9	0	0	0.0	0	0	0.0
Basic Research	596,851	89,622		596,851	89,622	0.2	0	0	0.0	0	0	0.0
Multiple Award Schedule	448,404	255,672		448,404	255,672	0.6	0	0	0.0	0	0	0.0
Alternate Source -	762,091	465,837		762,091	465,837	1.2	0	0	0.0	0	0	0.0
Reduced Cost	14,239	2,469		14,239	2,469	0.0	0	0	0.0	0	0	0.0
Mobilization	735,336	456,736		735,336	456,736	1.2	0	0	0.0	0	0	0.0
Eng/R&D Capability	12,516	6,632		12,516	6,632	0.0	0	0	0.0	0	0	0.0
Set Aside	9,120,343	8,180,240		9,120,343	8,180,240	14.9	0	0	0.0	0	0	0.0
O/T Full & Open Competition	44,387,749	23,520,189		6,617,704	3,578,545	10.8	14,775,274	5,399,469	100.0	22,994,771	14,442,175	90.1
Only One Source	33,750,537	16,189,627		1,054,926	762,813	1.7	13,838,470	4,890,711	90.6	18,427,141	10,536,113	65.7
Unique Source	17,239,696	8,068,157		477,453	476,908	0.8	4,319,233	2,975,078	18.1	12,443,010	6,616,171	41.3
Follow-on	7,113,754	2,828,535		22,714	140,781	0.3	7,091,040	2,687,754	49.8	0	0	0.0
Unsolicited Res Prop	178,953	101,677		87,797	1,266	0.1	782	3,423	0.1	90,374	96,988	0.6
Patent/Data Rights	283,443	167,357		5,206	1,840	0.1	222,272	137,460	2.5	55,965	28,057	0.2
Utilities	55,503	47,662		55,503	124	0.0	2,777	4,732	0.1	37,501	41,945	0.3
Standardization	42,207	1,929		1,929	985	0.0	2,777	4,732	0.1	37,501	41,945	0.3
Other	8,376,981	4,976,125		374,324	140,909	0.6	2,202,366	1,082,264	20.0	5,800,291	3,752,952	23.4
Urgency	3,118,609	2,484,287		595,737	394,722	1.0	765,117	468,225	8.7	1,757,755	1,621,340	10.1
Mobilization	5,963,268	3,344,612		4,113,258	1,844,196	6.7	108,843	6,087	0.1	1,741,167	1,494,329	9.3
Essential R&D Capability	7,636	7,198		7,326	553	0.0	148	643	0.0	162	6,002	0.0
International Agreement	187,122	106,538		157,628	79,141	0.3	1,067	155	0.0	28,427	27,232	0.2
Authorized by Statute D/	26,622-	64,513		33,519-	50,575	0.1	507	626	0.0	6,390	13,312	0.1
Authorized Resale	1,238	1,446		1,158	1,319	0.0	0	0	0.0	80	127	0.0
National Security	1,823,351	1,320,610		728,903	544,548	1.2	61,122	33,012	0.6	1,033,326	743,050	4.6
Public Interest	22,610	1,348		22,287	678	0.0	0	0	0.0	323	670	0.0
Otherwise Auth by Statute	0	0		0	0	0.0	0	0	0.0	0	0	0.0

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1987 - FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/						ARMY						NAVY					
	Oct 85-Sep 87			Oct 85-Sep 86			Oct 86-Sep 87			Oct 85-Sep 86			Oct 86-Sep 87			Oct 85-Sep 86		
	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%
TOTAL	156,507,586	100.0		158,829,340	100.0		36,799,861	100.0		37,511,754	100.0		54,973,549	100.0		49,629,838	100.0	
FOREIGN MILITARY SALES	4,957,623	3.2		6,390,311	4.0		898,550	2.4		1,595,267	4.3		2,158,675	3.9		1,737,024	3.5	
Actions of \$25,000 or Less	13,931,056	8.9		13,019,749	8.2		4,045,288	11.0		3,768,781	10.0		3,557,670	6.5		3,493,055	7.0	
Actions(Except FMS)Over \$25,000	137,618,907	87.9		139,419,280	87.8		31,856,023	86.6		32,147,706	85.7		49,257,204	89.6		44,399,759	89.5	
PRE-CICR Actions	40,178,874	25.7		76,838,443	48.4		7,129,789	19.4		13,511,571	36.0		11,933,423	21.7		25,522,548	51.4	
POST-CICR Actions	97,440,033	62.3	100.0	62,580,837	39.4	100.0	24,726,234	67.2	100.0	18,636,135	49.7	100.0	37,323,781	67.9	100.0	18,877,211	38.0	100.0
Full & Open Competition C/	47,350,565	30.3	48.6	35,764,041	22.5	57.1	11,314,832	30.8	45.8	9,173,196	24.4	49.2	15,397,333	35.3	41.3	9,849,209	20.0	52.2
Sealed Bids	6,009,832	3.8	6.2	5,510,856	3.5	8.8	2,123,617	5.8	8.6	2,277,966	6.1	12.2	1,542,421	3.5	4.1	1,111,428	2.2	5.9
Competitive Proposal	29,445,799	18.8	30.2	20,247,491	12.7	32.4	5,720,284	15.6	23.1	3,439,942	9.2	18.8	9,695,440	22.0	26.0	5,817,024	11.7	30.8
Combination	351,887	0.2	0.4	287,853	0.2	0.5	69,298	0.2	0.3	106,927	0.3	0.6	192,547	0.4	0.5	141,362	0.3	0.7
Architect-Engineer	551,797	0.3	0.6	381,080	0.2	0.6	287,901	0.8	1.2	210,392	0.6	1.1	176,687	0.4	0.5	110,353	0.2	0.6
Basic Research	608,047	0.4	0.6	391,329	0.2	0.6	126,078	0.3	0.5	58,507	0.2	0.3	301,481	0.7	0.8	263,705	0.5	1.4
Multiple Award Schedule	449,091	0.3	0.5	255,859	0.2	0.4	96,130	0.3	0.4	73,554	0.2	0.4	97,353	0.2	0.3	84,521	0.2	0.4
Alternate Source -	767,701	0.5	0.8	486,731	0.3	0.8	13,030	0.0	0.1	82,694	0.2	0.4	744,759	1.3	2.0	400,035	0.8	2.1
Reduced Cost	14,311	0.0	0.0	2,489	0.0	0.0	5,351	0.0	0.0	1,668	0.0	0.0	8,726	0.0	0.0	382,535	0.8	2.0
Mobilization	735,336	0.5	0.8	456,736	0.3	0.7	7,766	0.0	0.0	73,919	0.2	0.4	735,015	1.3	2.0	382,535	0.8	2.0
Eng/R&D Capability	18,054	0.0	0.0	27,526	0.0	0.0	7,766	0.0	0.0	7,107	0.0	0.0	1,018	0.0	0.0	17,281	0.0	0.1
Set Aside	9,166,411	5.8	9.4	8,202,842	5.2	13.1	2,878,494	7.8	11.6	2,863,214	7.6	15.4	2,646,645	4.8	7.1	1,921,081	3.9	10.2
O/T Full & Open Competition	50,089,468	31.9	51.4	26,316,796	16.6	42.0	13,411,402	36.5	54.2	9,452,939	25.2	50.8	21,926,448	40.0	58.7	9,028,002	18.2	47.8
Only One Source	38,460,762	24.5	24.4	16,511,531	10.4	27.0	8,511,835	23.1	34.1	5,229,919	14.0	28.1	17,571,241	31.8	46.3	7,282,821	14.5	38.5
Unique Source	19,102,672	12.2	12.2	5,327,250	3.3	9.0	3,558,394	9.7	15.2	2,060,762	5.5	11.1	12,762,953	23.2	34.2	5,399,602	10.9	28.6
Unrestricted Res Prop	7,118,523	4.5	4.5	2,877,851	1.8	4.5	1,520,896	4.1	6.3	895,124	2.4	4.8	1,427,084	2.6	3.8	282,976	0.6	0.7
Patent/Data Rights	287,573	0.2	0.3	168,841	0.1	0.3	19,702	0.1	0.1	15,529	0.0	0.1	139,184	0.3	0.2	60,741	0.1	0.2
Utilities	288,829	0.2	0.3	168,841	0.1	0.3	19,702	0.1	0.1	15,529	0.0	0.1	139,184	0.3	0.2	60,741	0.1	0.2
Standardization	43,778	0.0	0.1	52,746	0.0	0.1	2,316	0.0	0.0	1,480	0.0	0.0	82,884	0.2	0.1	3,435	0.0	0.0
Other	8,550,849	5.4	8.8	5,092,028	3.2	8.1	3,058,519	8.3	12.4	2,199,688	5.8	11.8	2,820,646	5.1	7.6	1,461,946	2.9	7.7
Urgency	3,167,680	2.0	3.3	2,533,912	1.6	4.0	729,572	2.0	3.0	1,025,398	2.7	5.5	744,211	1.3	2.0	596,797	1.2	3.2
Mobilization	5,981,850	3.8	6.1	3,377,817	2.1	5.4	2,757,069	7.5	11.2	2,517,728	6.7	13.5	2,942,151	5.3	7.9	693,620	1.4	3.7
Essential R&D Capability	955,076	0.6	1.0	359,194	0.2	0.6	9,869	0.0	0.0	18,300	0.0	0.1	246,423	0.4	0.7	24,236	0.0	0.1
International Agreement	254,914	0.2	0.3	178,015	0.1	0.3	65,538	0.2	0.3	81,279	0.2	0.4	7,190	0.0	0.0	650	0.0	0.0
Authorized by Statute D/	2,742,005	1.7	2.8	1,516,830	0.9	2.4	1,217,658	3.3	4.9	482,432	1.3	2.6	676,845	1.2	1.8	420,609	0.8	2.2
Authorized Resale	647,607	0.4	0.7	582,983	0.4	0.9	2,079	0.0	0.0	2,246	0.0	0.0	19,294	0.0	0.1	23,652	0.0	0.1
National Security	1,866,907	1.2	1.9	1,355,246	0.8	2.2	165,378	0.4	0.7	105,041	0.3	0.6	18,853	0.0	0.1	5,504	0.0	0.0
Public Interest	22,727	0.0	0.0	1,348	0.0	0.0	22,404	0.1	0.1	596	0.0	0.0	240	0.0	0.0	113	0.0	0.0
Otherwise Auth by Statute	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0

A/ For definitions and coverage. See notes on coverage.
 B/ Includes Other Defense Agency Awards not included elsewhere in this table.
 C/ Includes Post-CICR GSA Schedule Awards.
 D/ Includes Post-CICR 8(a) program and intragovernmental except GSA schedule awards.
 * Less than 0.05 percent.

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1987 - FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 86-Sep 87		Oct 85-Sep 86		Oct 86-Sep 87		Oct 85-Sep 86		Oct 86-Sep 87		Oct 85-Sep 86	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	47,305,010	100.0	48,852,427	100.0	11,228,689	100.0	16,546,959	100.0	1,980,916	100.0	1,710,741	100.0
FOREIGN MILITARY SALES	1,831,531	3.9	2,956,189	6.1	52,827	0.5	29,563	0.2	109	*	266	*
Actions of \$25,000 or Less	3,772,100	8.0	3,273,636	6.7	2,069,203	18.4	1,985,506	12.0	272,760	13.8	272,328	15.9
Actions(Except FMS)Over \$25,000	41,701,379	88.2	42,622,602	87.2	9,106,659	81.1	14,531,890	87.8	1,708,047	86.2	1,438,147	84.1
PRE-CICR Actions	19,551,596	41.3	32,196,736	65.9	117,249	1.0	2,741,907	16.6	203,308	10.3	460,650	26.9
POST-CICR Actions	22,149,783	46.8	10,425,866	21.3	8,989,410	80.1	11,789,983	71.3	1,504,739	75.0	977,497	57.1
Full & Open Competition C/	10,768,603	48.6	4,795,196	46.0	7,754,398	86.3	10,680,014	90.6	1,352,920	89.9	890,086	91.1
Sealed Bids	269,308	1.2	1,833,322	1.8	1,341,884	14.9	1,520,943	12.9	711,841	47.3	404,844	41.4
Competitive Proposal	8,324,866	37.6	3,222,773	30.9	5,023,499	55.9	7,394,956	62.7	47,458	3.2	38,833	4.0
Combination	72,097	0.3	24,800	0.2	2,505	*	13,034	0.1	12,323	0.8	1,185	0.1
Architect-Engineer	40,815	0.2	28,014	0.3	35	*	3,172	*	45,856	3.0	32,468	3.3
Basic Research	176,838	0.8	62,066	0.6	2,179	*	3,495	*	0	0.0	78	0.0
Multiple Award Schedule	209,774	0.9	52,103	0.5	4,470	*	1,362	*	9,391	0.6	7,765	0.8
Alternate Source -	8,436	*	2,598	*	1,434	*	1,362	*	42	*	42	*
Reduced Cost	135	*	582	*	98	*	187	*	0	0.0	0	0.0
Mobilization	408	*	95	*	0	0.0	1,175	*	42	*	42	*
Eng/R&D Capability	7,893	*	1,921	*	1,335	*	1,175	*	0	0.0	0	0.0
Set Aside	1,666,449	7.5	1,219,020	11.7	1,378,392	15.3	1,743,052	14.8	526,009	35.0	404,872	41.4
O/T Full & Open Competition	11,381,180	51.4	5,630,670	54.0	1,235,012	13.7	1,109,969	9.4	151,819	10.1	87,411	8.9
Only One Source	8,332,338	37.6	4,091,287	39.2	49,038	0.5	42,745	0.4	16,838	1.1	13,424	1.2
Unique Source	1,383,751	6.2	941,275	9.0	27,745	0.3	26,133	0.2	4,658	0.3	3,346	0.3
Follow-on	4,111,057	18.6	1,628,564	15.6	79,944	0.0	1,317	*	1,013	0.1	106	*
Unsolicited Res Prop	39,326	0.2	30,483	0.3	0	0.0	176	*	0	0.0	244	*
Patents/Data Rights	205,934	0.9	146,836	1.4	92	*	1,079	*	1,115	0.1	1,056	0.1
Utilities	62,406	0.3	40,238	0.4	1,098	*	295	*	30	0.0	107	0.0
Standardization	3,667	*	614	0.4	205	*	13,745	0.1	10,022	0.7	8,595	0.9
Other	2,526,197	11.4	1,303,277	12.5	18,954	0.2	13,745	0.1	10,022	0.7	8,595	0.9
Urgency	1,534,234	6.9	817,854	7.8	85,800	1.0	49,366	0.4	17,153	1.1	12,982	1.3
Mobilization	116,735	0.5	15,144	0.1	165,895	1.8	151,325	1.3	0	0.0	0	0.0
Essential R&D Capability	697,635	3.1	313,126	3.0	868	*	369	*	55	*	0	0.0
International Agreement	174,521	0.8	90,682	0.9	1,052	*	5,404	*	0	0.0	0	0.0
Authorized by Statute D/	312,922	1.4	223,599	2.1	327,810	3.6	310,487	2.6	117,773	7.8	61,005	6.2
Authorized Resale	21,768	0.1	6,812	0.1	504,466	6.7	550,273	4.7	0	0.0	0	0.0
National Security	191,027	0.9	72,166	0.7	0	0.0	0	0.0	0	0.0	0	0.0
Public Interest	0	0.0	0	0.0	83	*	0	0.0	0	0.0	0	0.0
Otherwise Auth by Statute	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Kind of Contracting Action: FY 1987 - FY 1986 ^{A/}

SOLICITATION PROCEDURE	TOTAL			NEW WORK			DELIVERY ORDERS			MODIFICATIONS		
	Oct 86-Sep 87		Oct 85-Sep 86		Oct 86-Sep 87		Oct 85-Sep 86		Oct 86-Sep 87		Oct 85-Sep 86	
	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
TOTAL	15307009	100.0	14441563	100.0	0				0		0	
FOREIGN MILITARY SALES	37020	0.2	40261	0.3	0				0		0	
Actions of \$25,000 or Less	15014759	98.1	14145170	97.9	0				0		0	
Actions(Except FMS)Over \$25,000	255230	1.7	256132	1.8	105786		110516		98010		51434	49610
PRE-CICRA Actions	58459	0.4	92760	0.6	8560		16457		27394		22505	34335
POST-CICRA Actions	196771	1.3	183372	1.1	97226		94049		70516		28929	15275
Full & Open Competition B/	137166	69.7	11868	68.5	75014		74993		43077		19075	8565
Sealed Bids	13264	6.7	14012	8.6	3024		3333		2845		1795	1000
Competitive Proposal	69916	35.5	54009	33.1	35023		33333		26831		8262	3445
Combination	579	0.3	347	2.1	280		230		161		138	63
Architect-Engineer	5555	2.8	3461	2.1	1358		1344		2587		1610	861
Basic Research	3235	1.6	2103	1.3	1747		1558		25		1463	522
Multiple Award Schedule	4838	2.5	3791	2.3	17		6		4802		19	1
Alternate Source -	172	0.1	137	0.1	91		84		37		44	29
Reduced Cost	22	*	39	*	20		22		1		4	2
Mobilization	91	*	53	*	26		35		26		10	8
Eng/R&D Capability	55	*	55	*	27		26		10		22	19
Set Aside	39607	20.1	33980	20.8	27474		27303		6389		5744	2844
O/T Full & Open Competition	59605	30.3	51504	31.5	22212		19056		27539		25738	6710
Only One Source	3243	17.4	32314	19.8	15905		11205		15205		16391	4718
Unique Source	19430	9.9	19564	12.0	7072		6170		8934		10945	3449
Follow-on	2295	1.2	3306	2.0	648		776		804		2229	301
Unsolicted Res Prop	667	0.3	605	0.4	305		412		10		352	187
Patent/Data Rights	1069	0.5	627	0.4	264		171		764		434	122
Utilities	491	0.2	288	0.2	32		62		439		216	22
Standardization	70	*	36	*	24		24		43		11	1
Other	10221	5.2	7888	4.8	4560		3590		4211		3550	748
Urgency	6105	3.1	5484	3.4	3438		3265		1748		1662	557
Mobilization	1791	0.9	868	0.5	357		292		681		58	518
Essential R&D Capability	120	0.1	117	0.1	27		28		10		28	61
International Agreement	608	0.3	345	0.2	243		208		136		73	64
Authorized by Statute C/	7340	3.7	4645	2.8	2479		1849		3812		2320	476
Authorized Resale	5019	2.6	4815	2.9	80		120		4895		4667	28
National Security	4370	2.2	2909	1.8	2680		2087		1050		534	288
Public Interest	9	*	7	*	3		2		2		5	1
Otherwise Auth by Statute	0	0.0			0		0.0		0		0	0.0

A/ For definitions and coverage, see notes on coverage.
 B/ Includes post-CICRA GSA schedule awards.
 C/ Includes post-CICRA 8(a) program and intragovernmental except GSA schedule awards.
 * less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for fiscal years 1987 and 1986. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1978 through 1987.

During FY 1987, awards over \$25,000 (excluding intragovernmental awards) totaled \$135,459 million, of which \$108,133 million or 79.8 percent was awarded under fixed price procedures and \$25,090 million or 18.5 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$2,235 million, or 1.7 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 9.6 percent of the total contract awards over \$25,000 during FY 1987. The use of incentive contracts (both fixed price and

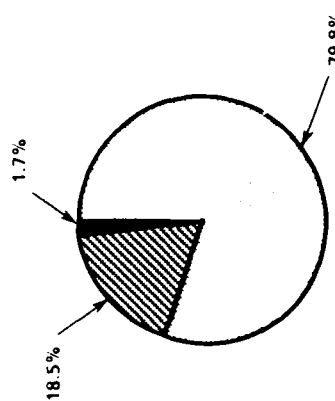
cost-types combined) decreased from 19.8 percent of total contract dollars in FY 1986 to 17.8 percent in FY 1987. The use of firm fixed-price contracts increased from 53.7 percent to 58.1 percent.

The total of 236,276 contract actions over \$25,000 for FY 1987 (see Table 16) includes 105,786 original contract actions and modifications calling for additional work and 130,490 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 4.3 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 1.8 percent.

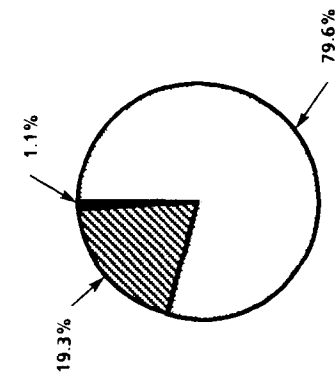
Chart V

Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: FY 1987

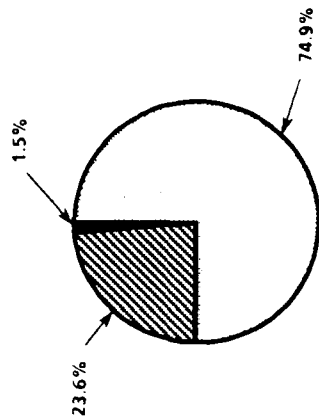
Percent of Total Procurement *



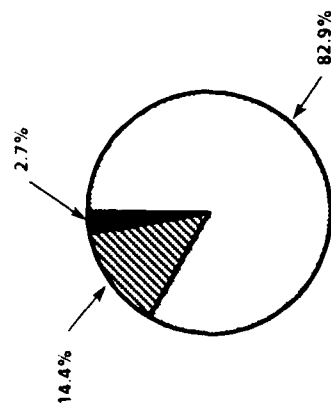
TOTAL



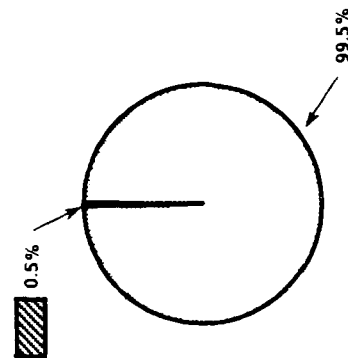
ARMY



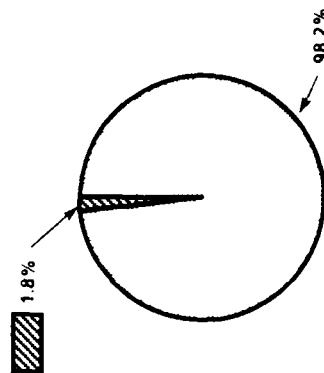
NAVY



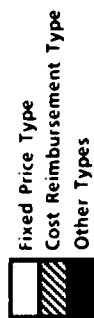
AIR FORCE



DLA **



CIVIL FUNCTIONS **



* Intragovernmental actions and actions \$25,000 or less are excluded.

** Amounts of less than 0.05% are not shown.

TABLE 16
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1987 - FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 86 - SEP 87		OCT 85 - SEP 86		OCT 86 - SEP 87		OCT 85 - SEP 86		OCT 86 - SEP 87		OCT 85 - SEP 86	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$156,507,586		\$158,829,340		\$36,799,861		\$37,511,754		\$54,973,549		\$49,629,838	
INTRAGOVERNMENTAL/FMS	8,808,963		9,883,818		1,899,670		2,522,652		3,545,916		2,841,334	
ACTIONS \$25,000 OR LESS	12,239,856		11,402,682		3,511,509		3,252,522		2,956,231		2,928,689	
ACTIONS OVER \$25,000	135,458,767	100.0	137,542,840	100.0	31,388,682	100.0	31,736,580	100.0	48,471,402	100.0	43,859,815	100.0
FIXED PRICE TYPE	108,133,372	79.8	112,101,580	81.5	24,986,750	79.6	26,277,432	82.8	36,308,827	74.9	32,049,671	73.1
FIRM	78,674,574	50.3	73,860,472	46.5	21,889,032	70.0	21,538,863	68.2	28,008,827	57.8	25,447,466	57.0
REDETERMINABLE	2,552	0.0	1,999,018	1.3	532,032	1.7	2,322,552	7.3	7,737,310	16.0	6,161,832	14.0
INCENTIVE	19,025,753	14.0	21,397,310	15.6	2,494,510	7.9	2,358,825	7.4	557,432	1.2	431,732	1.0
ECONOMIC PRICE ADJUSTMENT	10,429,993	7.7	16,644,780	12.1	6,045,667	19.3	5,201,255	16.4	11,443,070	23.6	11,205,799	25.5
COST REIMBURSEMENT TYPE	25,090,185	18.5	23,651,159	17.2	484,620	1.5	388,697	1.2	478,815	1.0	427,557	1.0
NO FEE	2,779,325	2.1	2,157,867	1.6	3,082,759	9.8	2,650,702	8.4	6,512,603	13.4	5,993,739	13.7
FIXED FEE	13,006,905	9.6	11,897,165	8.6	3,892,683	12.4	1,122,803	3.5	1,189,182	2.5	1,430,270	3.3
INCENTIVE FEE	5,156,987	3.8	5,730,251	4.2	1,585,625	5.1	257,903	0.8	548,216	1.1	430,578	1.0
AWARD FEE	4,146,968	3.1	3,865,876	2.8	338,857	1.1	4,325	0.0	171,289	0.4	173,767	0.4
OTHER TYPES	2,235,210	1.7	1,790,101	1.3	346,255	1.1	338,857	1.1	719,505	1.5	604,345	1.4
TIME AND MATERIALS	1,715,397	1.3	1,319,620	1.0	7,408	0.0	7,408	0.0	548,216	1.1	430,578	1.0
LABOR HOURS	519,813	0.4	470,481	0.3	7,408	0.0	4,325	0.0	171,289	0.4	173,767	0.4

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 86 - SEP 87		OCT 85 - SEP 86		OCT 86 - SEP 87		OCT 85 - SEP 86		OCT 86 - SEP 87		OCT 85 - SEP 86	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$47,305,010		\$48,852,427		\$11,228,689		\$16,546,959		\$1,980,916		\$1,710,741	
INTRAGOVERNMENTAL/FMS	2,729,077		3,771,623		325,765		375,453		72,940		77,278	
ACTIONS \$25,000 OR LESS	3,384,214		2,923,549		2,000,228		1,920,191		225,084		219,539	
ACTIONS OVER \$25,000	41,191,719	100.0	42,157,255	100.0	8,902,696	100.0	14,251,315	100.0	1,682,892	100.0	1,413,924	100.0
FIXED PRICE TYPE	34,139,901	82.9	35,536,613	84.3	8,860,653	99.5	14,230,370	99.9	1,651,970	98.2	1,380,338	97.6
FIRM	20,368,353	49.4	18,433,294	43.1	4,615,184	51.8	4,813,849	33.8	1,636,444	97.2	1,374,237	97.2
REDETERMINABLE	10,664,813	25.9	12,632,687	30.0	408	0.0	7,390	0.1	0	0.0	0	0.0
INCENTIVE	3,115,435	7.6	4,433,838	10.5	4,245,091	47.7	9,409,087	66.0	13,821	0.8	5,489	0.4
ECONOMIC PRICE ADJUSTMENT	5,927,667	14.4	5,725,057	13.6	41,540	0.5	18,628	0.1	30,882	1.8	33,546	2.4
COST REIMBURSEMENT TYPE	1,722,790	4.2	1,240,552	2.9	2,254	0.0	548	0.0	19,081	1.1	26,468	1.9
NO FEE	2,152,561	5.2	2,155,013	5.1	39,286	0.4	18,080	0.1	2,117	0.1	1,325	0.1
FIXED FEE	808,060	2.0	1,161,551	2.8	0	0.0	0	0.0	0	0.0	0	0.0
INCENTIVE FEE	1,244,256	3.0	1,167,941	2.8	0	0.0	0	0.0	9,684	0.6	5,753	0.4
AWARD FEE	1,124,151	2.7	895,585	2.1	493	0.0	2,317	0.0	40	0.0	40	0.0
OTHER TYPES	794,730	1.9	611,373	1.5	214	0.0	2,317	0.0	40	0.0	40	0.0
TIME AND MATERIALS	329,421	0.8	284,212	0.7	279	0.0	279	0.0	0	0.0	0	0.0
LABOR HOURS												

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 * Less than 0.05 percent.

TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1987 ^{R/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL ^{R/}				ARMY				NAVY			
	OCT 86		SEP 87		OCT 86		SEP 87		OCT 86		SEP 87	
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	15,307,009	100.0	105,786	130,490	4,457,866	100.0	27,172	33,232	3,721,429	100.0	28,216	44,684
INTRAGOVERNMENTAL/FMS	1,192,208				325,648				431,109			
ACTIONS \$25,000 OR LESS	13,878,525				4,071,814				3,217,420			
ACTIONS OVER \$25,000	236,276				60,404				72,900			
FIXED PRICE TYPE	190,484	80.6	94,699	95,785	50,701	83.9	24,597	26,104	48,816	87.0	23,311	25,505
FIRM	179,016	75.8	91,676	87,340	47,998	79.5	24,345	23,653	46,510	63.8	22,979	23,531
REDETERMINABLE	5,102	3.3	32	20	22	0.5	15	15	36	1.0	13	23
INCENTIVE	5,717	2.4	1,030	4,687	284	0.5	86	198	1,811	2.5	219	1,592
ECONOMIC PRICE ADJUSTMENT	5,649	2.4	1,961	3,688	2,397	4.0	159	2,238	1,459	0.6	100	359
COST REIMBURSEMENT TYPE	35,731	15.1	9,593	26,138	7,859	13.0	2,427	5,432	18,713	25.7	4,026	14,687
NO FEE	5,520	2.3	1,176	3,344	1,472	2.4	581	891	2,372	3.3	1,053	1,319
FIXED FEE	24,563	10.4	6,438	18,125	4,936	8.2	1,570	3,366	13,611	18.7	2,616	10,995
INCENTIVE FEE	1,579	0.7	337	1,242	517	0.9	91	426	571	0.8	116	455
AWARD FEE	4,069	1.7	642	3,427	934	1.5	185	749	2,159	3.0	241	1,918
OTHER TYPES	10,061	4.3	1,494	8,567	1,844	3.1	148	1,696	5,371	7.4	879	4,492
TIME AND MATERIALS	8,366	3.5	984	7,382	1,800	3.0	137	1,663	4,122	5.7	437	3,685
LABOR HOURS	1,695	0.7	510	1,185	44	0.1	11	33	1,249	1.7	442	807

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 86		SEP 87		OCT 86		SEP 87		OCT 86		SEP 87	
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	5,106,163	100.0	22,266	34,373	1,395,352	100.0	21,669	10,521	513,458	100.0	2,112	3,459
INTRAGOVERNMENTAL/FMS	334,530				47,703				35,221			
ACTIONS \$25,000 OR LESS	4,714,994				1,315,459				472,666			
ACTIONS OVER \$25,000	56,639				32,190				5,571			
FIXED PRICE TYPE	47,758	84.3	20,243	27,515	32,044	99.5	21,628	10,416	5,443	97.7	2,069	3,374
FIRM	43,318	76.5	19,233	24,085	30,133	93.6	20,238	9,895	5,406	97.0	2,062	3,344
REDETERMINABLE	33	0.1	9	24	6	0.0	2	4	0	0.0	0	0
INCENTIVE	3,566	6.3	695	2,871	0	0.0	0	0	9	0.2	2	7
ECONOMIC PRICE ADJUSTMENT	841	1.5	306	535	1,905	5.9	1,388	517	28	0.5	5	23
COST REIMBURSEMENT TYPE	6,218	11.0	1,705	4,513	139	0.4	41	98	127	2.3	43	84
NO FEE	1,367	2.4	433	934	11	0.0	2	9	95	1.7	34	61
FIXED FEE	3,635	6.4	1,034	2,601	128	0.4	39	89	17	0.3	3	14
INCENTIVE FEE	367	0.6	76	291	0	0.0	0	0	0	0.0	0	0
AWARD FEE	849	1.5	162	687	0	0.0	0	0	15	0.3	6	9
OTHER TYPES	2,663	4.7	318	2,345	7	0.0	0	7	1	0.0	0	1
TIME AND MATERIALS	2,283	4.0	273	2,010	5	0.0	0	5	1	0.0	0	1
LABOR HOURS	380	0.7	45	335	2	0.0	0	2	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1986 ^{a/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 85 - SEP 86				OCT 85 - SEP 86				OCT 85 - SEP 86			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	14,441,563	100.0	110,516	128,172	4,552,311	100.0	27,227	30,243	3,196,500	100.0	28,668	47,141
INTRAGOVERNMENTAL/FMS	1,067,398				331,909				304,086			
ACTIONS \$25,000 OR LESS	13,135,477				4,162,932				2,816,605			
ACTIONS OVER \$25,000	238,688	82.1	99,306	96,659	48,225	83.9	24,464	23,761	53,324	70.3	23,449	29,875
FIXED PRICE TYPE	182,877	76.6	95,334	87,543	45,490	79.2	24,168	21,322	50,852	67.1	23,086	27,766
FIRM	338	0.1	37	301	82	0.1	9	73	26	0.1	10	16
REDETERMINABLE	5,808	2.4	644	5,164	390	0.7	111	279	2,101	2.8	226	1,875
INCENTIVE	6,942	2.9	3,291	3,651	2,263	3.9	176	2,087	345	0.5	127	218
ECONOMIC PRICE ADJUSTMENT												
COST REIMBURSEMENT TYPE	34,282	14.4	9,852	24,430	7,668	13.3	2,822	5,046	17,807	23.5	4,404	13,403
NO FEE	5,347	2.2	2,383	2,964	1,556	2.7	662	894	2,279	3.0	1,231	1,048
FIXED FEE	23,520	9.9	6,647	16,873	4,977	8.7	1,753	3,224	12,710	16.8	2,812	9,898
INCENTIVE FEE	1,777	0.7	328	1,449	541	0.9	113	428	644	0.8	126	518
AWARD FEE	3,638	1.5	494	3,144	594	1.0	94	500	2,174	2.9	235	1,939
OTHER TYPES	8,441	3.5	1,358	7,083	1,577	2.7	141	1,436	4,678	6.2	815	3,863
TIME AND MATERIALS	7,161	3.0	848	6,313	1,547	2.7	127	1,420	3,551	4.7	366	3,185
LABOR HOURS	1,280	0.5	510	770	30	0.1	14	16	1,127	1.5	449	678

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 85 - SEP 86				OCT 85 - SEP 86				OCT 85 - SEP 86			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	4,705,022	100.0	21,774	33,250	1,313,833	100.0	26,673	10,423	559,621	100.0	2,077	3,308
INTRAGOVERNMENTAL/FMS	322,578				49,698				39,697			
ACTIONS \$25,000 OR LESS	4,327,420				1,227,039				514,539			
ACTIONS OVER \$25,000	55,024	84.9	19,920	26,776	37,096	99.7	26,655	10,334	5,247	97.4	2,021	3,226
FIXED PRICE TYPE	42,269	76.8	19,377	22,892	33,676	90.8	23,939	9,737	5,226	97.0	2,015	3,211
FIRM	215	0.4	6	209	10	0.1	8	2	1	0.1	1	0
REDETERMINABLE	3,235	5.9	260	2,975	10	0.1	1	9	1	0.1	1	0
INCENTIVE	977	1.8	277	700	3,302	8.9	2,707	595	19	0.4	4	15
ECONOMIC PRICE ADJUSTMENT												
COST REIMBURSEMENT TYPE	6,311	11.5	1,581	4,730	94	0.3	16	78	137	2.5	55	82
NO FEE	1,229	2.2	379	850	6	0.1	2	4	102	1.9	32	70
FIXED FEE	3,865	7.0	1,038	2,827	88	0.2	14	74	18	0.3	12	6
INCENTIVE FEE	473	0.9	43	430	0	0.0	0	0	0	0.0	0	0
AWARD FEE	744	1.4	121	623	0	0.0	0	0	17	0.3	11	6
OTHER TYPES	2,017	3.7	273	1,744	13	0.1	2	11	1	0.1	1	0
TIME AND MATERIALS	1,909	3.5	237	1,672	13	0.1	2	11	1	0.1	1	0
LABOR HOURS	108	0.2	36	72	0	0.0	0	0	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1987 - FY 1978 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1987		FY 1986		FY 1985		FY 1984		FY 1983	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$135,458,767	100.0	\$137,542,840	100.0	\$139,312,096	100.0	\$125,018,710	100.0	\$119,805,115	100.0
FIXED PRICE TYPE (SUB-TOTAL)	108,133,372	79.8	112,101,580	81.5	115,552,316	82.5	100,916,834	80.7	98,130,187	81.9
Firm	78,674,574	58.1	73,860,472	53.7	74,503,325	53.3	62,835,664	50.3	55,195,592	46.1
Redeterminable	3,052	*	199,018	0.1	297,280	0.2	567,861	0.5	907,403	0.8
Incentive	19,025,753	14.0	21,397,310	15.6	24,337,617	17.4	21,840,000	17.5	25,359,090	21.2
Escalation	10,429,993	7.7	16,644,780	12.1	16,414,094	11.7	15,673,309	12.5	16,668,102	13.9
COST REIMBURSEMENT AND OTHER TYPES	27,325,395	20.2	25,441,260	18.5	24,359,780	17.4	24,101,876	19.3	21,674,928	18.1
No Fee	2,779,325	2.1	2,157,867	1.6	2,075,797	1.5	1,880,809	1.5	1,670,481	1.4
Fixed Fee	13,006,905	9.6	11,897,165	8.6	11,400,151	8.1	10,432,885	8.4	11,206,821	9.4
Incentive Fee	5,156,987	3.8	5,730,251	4.2	6,369,419	4.6	6,816,390	5.4	4,489,869	3.7
Award Fee	4,146,968	3.1	3,865,876	2.8	3,293,794	2.4	3,956,301	3.2	3,193,389	2.7
Other B/	2,235,210	1.7	1,790,101	1.3	1,218,659	0.9	1,159,011	0.9	1,016,739	0.8
TOTAL	\$104,776,138	100.0	\$88,362,777	100.0	\$67,340,684	100.0	\$58,114,392	100.0	\$52,748,848	100.0
FIXED PRICE TYPE (SUB-TOTAL)	80,326,610	76.7	68,617,523	77.7	50,736,033	75.3	43,143,170	74.2	38,803,542	73.6
Firm	52,700,545	50.3	42,092,404	47.6	31,056,373	46.1	26,358,716	45.4	20,909,464	39.6
Redeterminable	1,348,508	1.3	1,504,164	1.7	1,204,045	1.8	1,204,659	2.1	927,337	1.8
Incentive	16,426,479	15.7	11,754,072	13.3	8,160,808	12.1	9,704,959	16.7	10,476,139	19.9
Escalation	9,851,078	9.4	13,266,883	15.0	10,314,807	15.3	5,874,836	10.1	6,490,602	12.3
COST REIMBURSEMENT AND OTHER TYPES	24,449,528	23.3	19,745,254	22.3	16,604,651	24.7	14,971,222	25.8	13,945,306	26.4
No Fee	1,958,292	1.9	1,367,621	1.5	1,333,227	2.0	1,162,825	2.0	1,174,587	2.2
Fixed Fee	9,930,364	9.5	7,934,342	9.0	7,104,473	10.6	6,663,882	14.5	5,714,595	10.8
Incentive Fee	7,953,877	7.6	6,674,309	7.6	5,537,983	8.2	5,248,526	11.7	5,133,722	9.7
Award Fee	3,643,699	3.5	2,953,515	3.3	2,019,427	3.0	1,586,940	2.7	1,522,146	2.9
Other B/	963,296	0.9	815,467	0.9	609,541	0.9	496,940	0.9	400,003	0.8

A/ For Definitions and Coverage, See Notes on Coverage.
B/ Includes Time and Materials and Labor Hour Contracts.
* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,469 reporting large contractors totaled \$53,116 million in FY 1987, which was a 0.4 percent increase from the \$52,898 million reported by 1,353 large contractors in FY 1986.

Small businesses received 40.6 percent of the total committed for subcontracting work during FY 1987, compared with 38.5 percent for FY 1986. Comparative data for FY 1978 through FY 1987 are given below.

(Amounts in Millions)

	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
1. Number of Large Contractors Reporting	810	832	1,023	1,133	1,170	1,173	1,208	1,205	1,353	1,469
2. Military Subcontract Commitments	\$17,482	\$21,245	\$25,499	\$33,937	\$35,329	\$39,796	\$47,582	\$54,494	\$52,898	\$53,116
a. Small Businesses	7,115	9,071	10,824	13,006	13,380	15,598	17,957	20,145	20,362	21,559
b. Other Businesses	10,367	12,174	14,675	20,931	21,949	24,198	29,625	34,349	32,536	31,557
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	40.7	42.7	42.4	38.3	37.9	39.2	37.7	37.0	38.5	40.6

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsive and responsive offeror.

Defense Logistics Agency. The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA).

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Defense Advanced Research Projects
Agency
Defense Commercial Communications Office
Defense Communications Agency
Defense Mapping Agency
Defense Nuclear Agency
Defense Supply Service - Washington
National Security Agency
Office for the Civilian Health & Medical
Program of the Uniformed Services
(CHAMPUS)
Strategic Defense Initiative Organization
Uniformed Services University of
Health Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies, services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is

not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).

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